



ASIAN INFRASTRUCTURE
INVESTMENT BANK

Asian Infrastructure Investment Bank

Investment Portfolio, Operations, Procurement & Business Opportunities

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PHOTO: SEMBCORP



Presentation Outline

- Part 1: Introduction of AIIB and Investment Portfolio
- Part 2: AIIB Operations in Water, Sanitation and Energy Sectors
- Part 3-1: Introduction of AIIB Operational Procurement Framework
- Part 3-2: AIIB Procurement Profile and Business Opportunities

Part 1

Introduction of AIIB and Investment Portfolio



Who We Are



- A multilateral development bank (MDB) established by international treaty with 109 members worldwide.
- USD100 billion capital stock with USD19.1 billion of received capital as of the end of 2022.
- AAA-rated with stable outlook from S&P/Moody's/Fitch.
- Benefited from preferred creditor status.
- Our Mission is financing Infrastructure for Tomorrow (i4t) in Asia and beyond - green infrastructure with sustainability, innovation and connectivity at its core.
- With our partners, we unlock new capital to generate short-term income, long-term growth and environmental sustainability.

Delivering value to our Members and investors with our principles:



LEAN



CLEAN



GREEN

OVERVIEW OF AIIB'S SHAREHOLDING STRUCTURE

“Very high shareholder support from a large membership base.”

Moody's, May 2022

109 APPROVED MEMBERS

Regional Members

47

Afghanistan	Iraq	Qatar
Australia	Israel	Russia
Azerbaijan	Jordan	Samoa
Bahrain	Kazakhstan	Saudi Arabia
Bangladesh	Korea	Singapore
Brunei Darussalam	Kyrgyz Republic	Sri Lanka
Cambodia	Lao PDR	Tajikistan
China	Malaysia	Thailand
Cook Islands	Maldives	Timor-Leste
Cyprus	Mongolia	Tonga
Fiji	Myanmar	Turkey
Georgia	Nepal	UAE
Hong Kong, China	New Zealand	Uzbekistan
India	Oman	Vanuatu
Indonesia	Pakistan	Vietnam
Iran	Philippines	

Nonregional Members

46

Algeria	France	Norway	Peru
Argentina	Germany	Poland	
Austria	Ghana	Portugal	
Belarus	Greece	Romania	
Belgium	Guinea	Rwanda	
Benin	Hungary	Serbia	
Brazil	Iceland	Spain	
Canada	Ireland	Sudan	
Chile	Italy	Sweden	
Côte d'Ivoire	Liberia	Switzerland	
Croatia	Libya	Tunisia	
Denmark	Luxembourg	United Kingdom	
Ecuador	Madagascar	Uruguay	
Egypt	Malta		
Ethiopia	Morocco		
Finland	Netherlands		

Prospective Regional Members

5

Armenia
Kuwait
Lebanon
Papua New Guinea
Solomon Islands

Prospective Nonregional Members

11

Bolivia	Nigeria
Djibouti	Senegal
El Salvador	South Africa
Kenya	Togo
Mauritania	Tanzania
	Venezuela

Financing i4t – Thematic Priorities

A firm commitment to sustainability in all of its dimensions – economic, financial, E&S



Green Infrastructure

Promoting green infrastructure and supporting members to meet their local and national environmental and development goals, especially their commitments under the Paris Agreement and the United Nations' Sustainable Development Goals.



Connectivity and Regional Cooperation

Facilitating better transport, digital, energy and water connectivity within Asia and between Asia and the rest of the world. It will also support projects that facilitate trade, cross-border investment, tourism, financial and digital integration across Asian economies and beyond.



Technology-enabled Infrastructure

Based on the enhanced recognition of the important role technology plays, AIIB will support projects where the application of technology delivers better value, quality, productivity, efficiency, resilience, sustainability, inclusion, transparency and better governance along the project cycle.



Private Capital Mobilization

To support projects that directly or indirectly mobilize private financing into sectors within AIIB's mandate. Includes developing infrastructure as an asset class in Asia.

Private sector projects

Target by 2030
(50% of actual financing approvals)

Climate financing

Target by 2025
(50% of actual financing approvals)

Cross-border connectivity

Target by 2030
(25% to 30% of actual financing approvals)

AIIB's commitment to Sustainable Growth

AIIB's direct and indirect support to the Sustainable Development Goals (SDG)

AIIB's existing investments in energy, transport, sustainable cities, digital infrastructure and water sectors directly support four SDGs:

- SDG 6: Clean water and sanitation.
- SDG 7: Affordable and clean energy.
- SDG 9: Industry, innovation and infrastructure.
- SDG 11: Sustainable cities and communities.

AIIB's investments directly or indirectly contribute to other SDGs:

- AIIB's support for its clients in the COVID-19 pandemic and future investment in social infrastructure over the Corporate Strategy period would contribute to SDG 3: Good health and well-being and SDG 4: Quality education.
- AIIB's commitment to climate finance can be mapped against SDG 13: Climate action.
- AIIB's commitment to increase its connectivity and regional cooperation operations is expected to be reflected in SDG 8: Decent work and economic growth, and SDG 17: Partnerships for the goals.
- AIIB's efforts to increasingly incorporating gender considerations into projects can contribute to SDG 5: Gender equality.



Investment Products

Range of instruments offered across the full capital stack



Sovereign-backed financings

- Sovereign-backed loans will have an *average* maturity of **up to 20 years** and a *final* maturity limit of **up to 35 years**.
- AIIB will continue to **cofinance** projects with other lenders in addition to expanding its **standalone portfolio**.
- Appraisal of sovereign loans will take into account a full assessment of the **project's benefits, risks** and **borrower implementation capacity**.



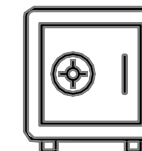
Non-sovereign-backed financings

- The Bank is taking a **progressive approach** to building its book of non-sovereign-backed financing.
- AIIB's approach is based on **sound banking** practice.
- Borrowers range from **sub-sovereign public entities** to **private enterprises**.
- The terms and conditions will be set on a **commercial basis** and reflect the **expected risk** to the bank and **market conditions**.
- Loan amounts can be **up to 35%** of the project's value or the long-term capitalization of an obligor.



Equity Investments

- The Bank will only consider making **equity investments** under terms it considers fair, where clear potential **exit strategies** are present, and where an **acceptable internal rate of return** is projected.
- Limit on Equity investments **up to 10% of available capital**.
- The Bank expects to play the role of a **minority investor** and **shall not seek a controlling interest** in the target entity or enterprise.



Guarantees

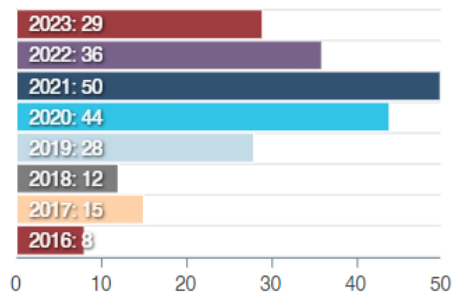
- **Partial Debt Guarantees** are available to clients. The product is currently introduced for sovereign and non-sovereign operations.
- It incorporates **partial debt guarantees** and **unfunded risk participation**.
- Projects involving guarantees will be appraised, processed, and monitored the same way as loans.
- For capital headroom and exposure management purposes, guarantees will be treated as if they were on the balance sheet (i.e. treated the same way as loans).

Overall Investment Portfolio

As of Oct. 12, 2023

APPROVED PROJECTS

238



APPROVED PROJECTS

PROPOSED PROJECTS

69

PROPOSED PROJECTS

PROJECT PREPARATION
SPECIAL FUND APPROVALS

15

SPECIAL FUND

APPROVED FINANCING

USD 45.18 billion

COMMITTED FINANCING

USD 36.81 billion

PROJECT PREPARATION
SPECIAL FUND FINANCING

USD 33.64 million

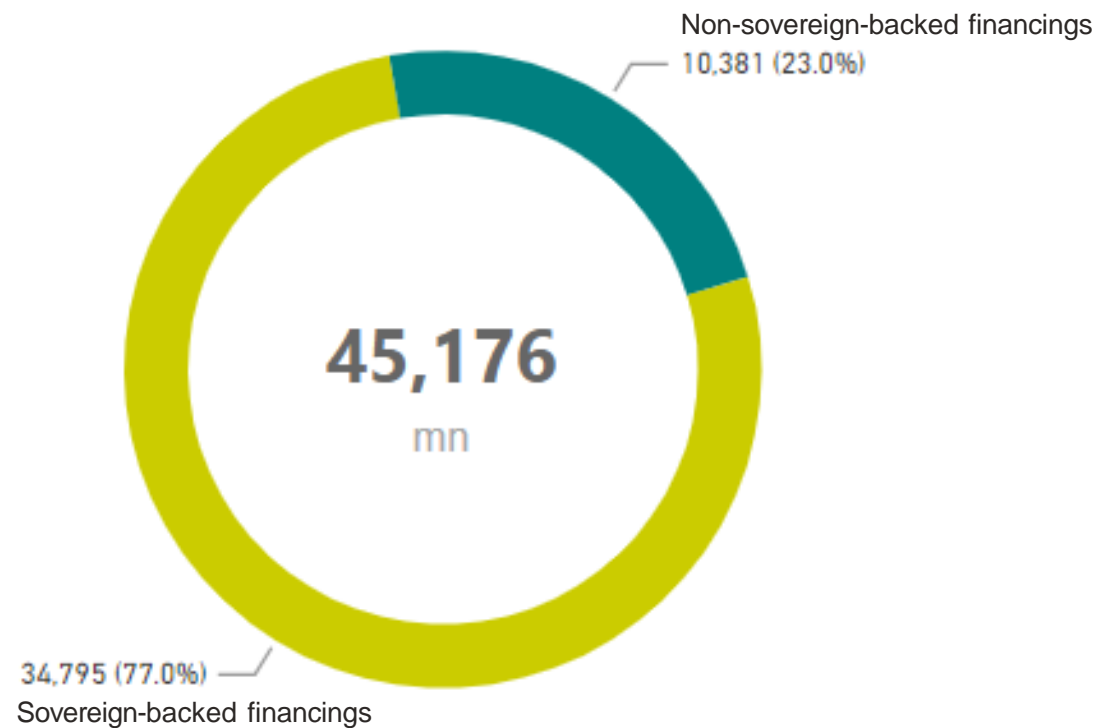
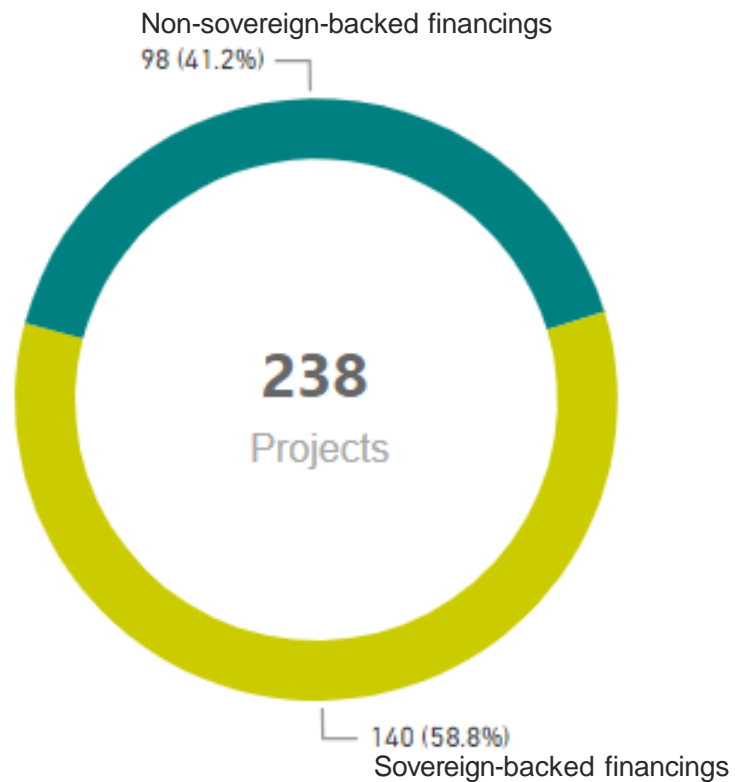


Overall Investment Portfolio

As of Oct. 12, 2023

Where we make our loans and investments – 36 Members

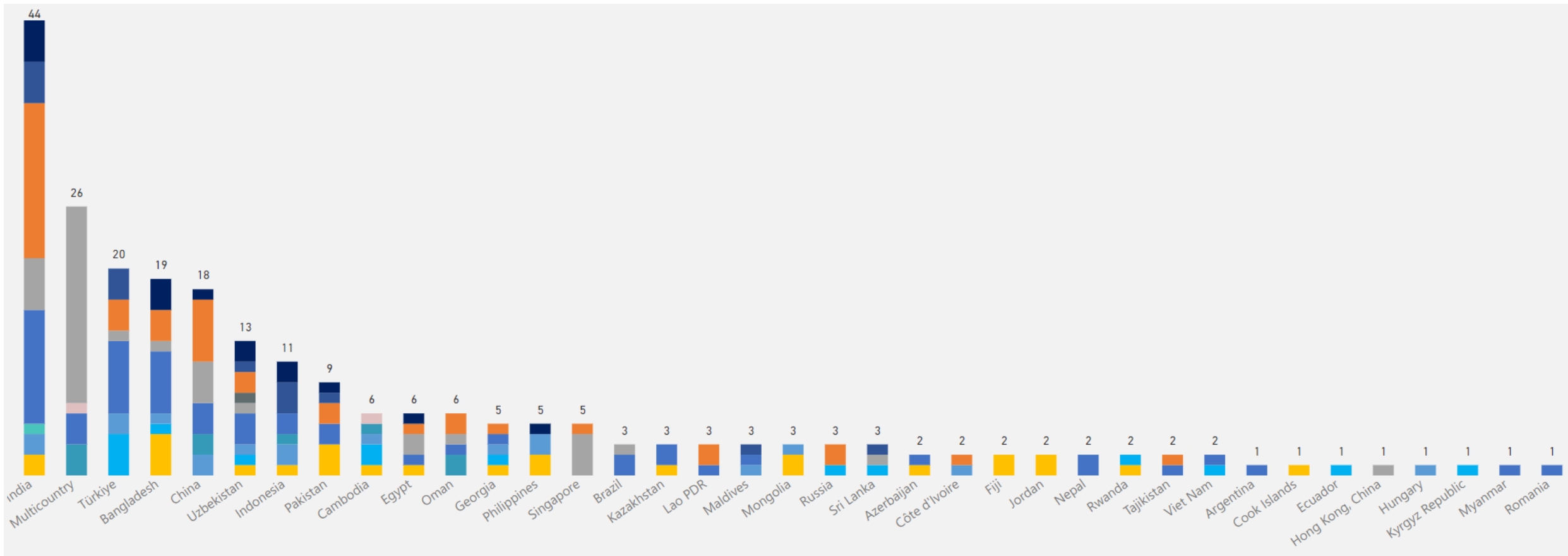
Financing Type



Overall Investment Portfolio

Member Distribution of Investments (Number of Projects)

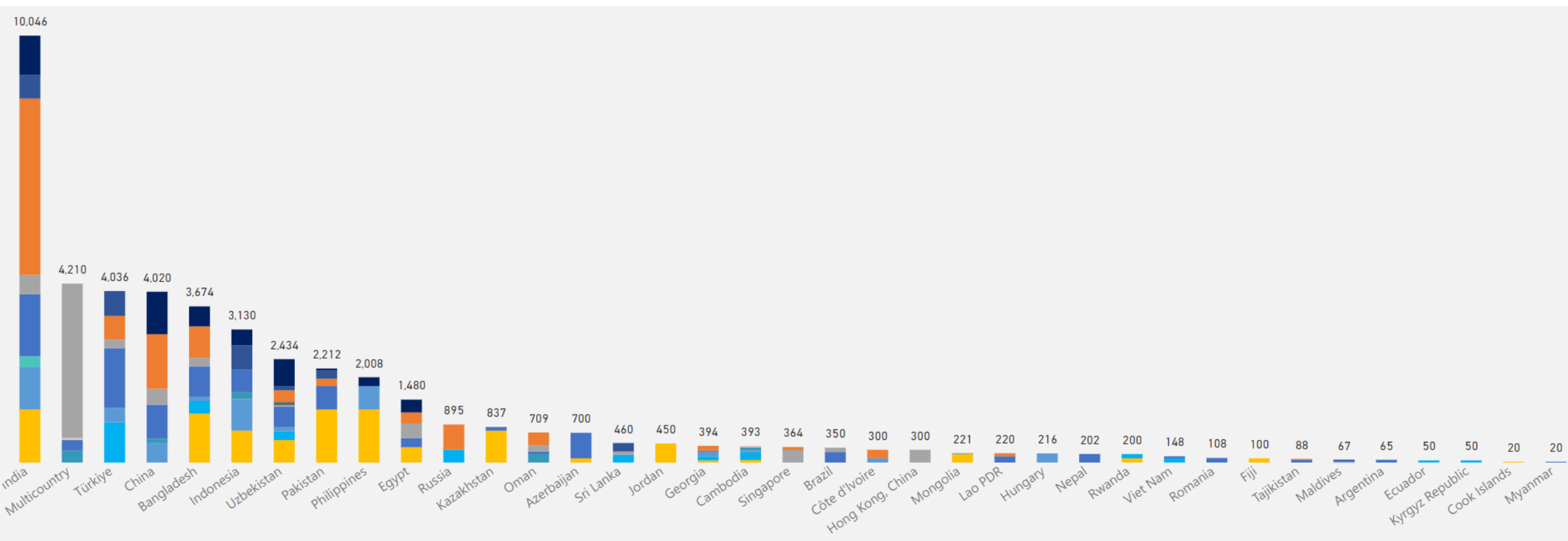
As of Oct. 12, 2023



Overall Investment Portfolio

Member Distribution of Investments (Financing Amount in USD Million)

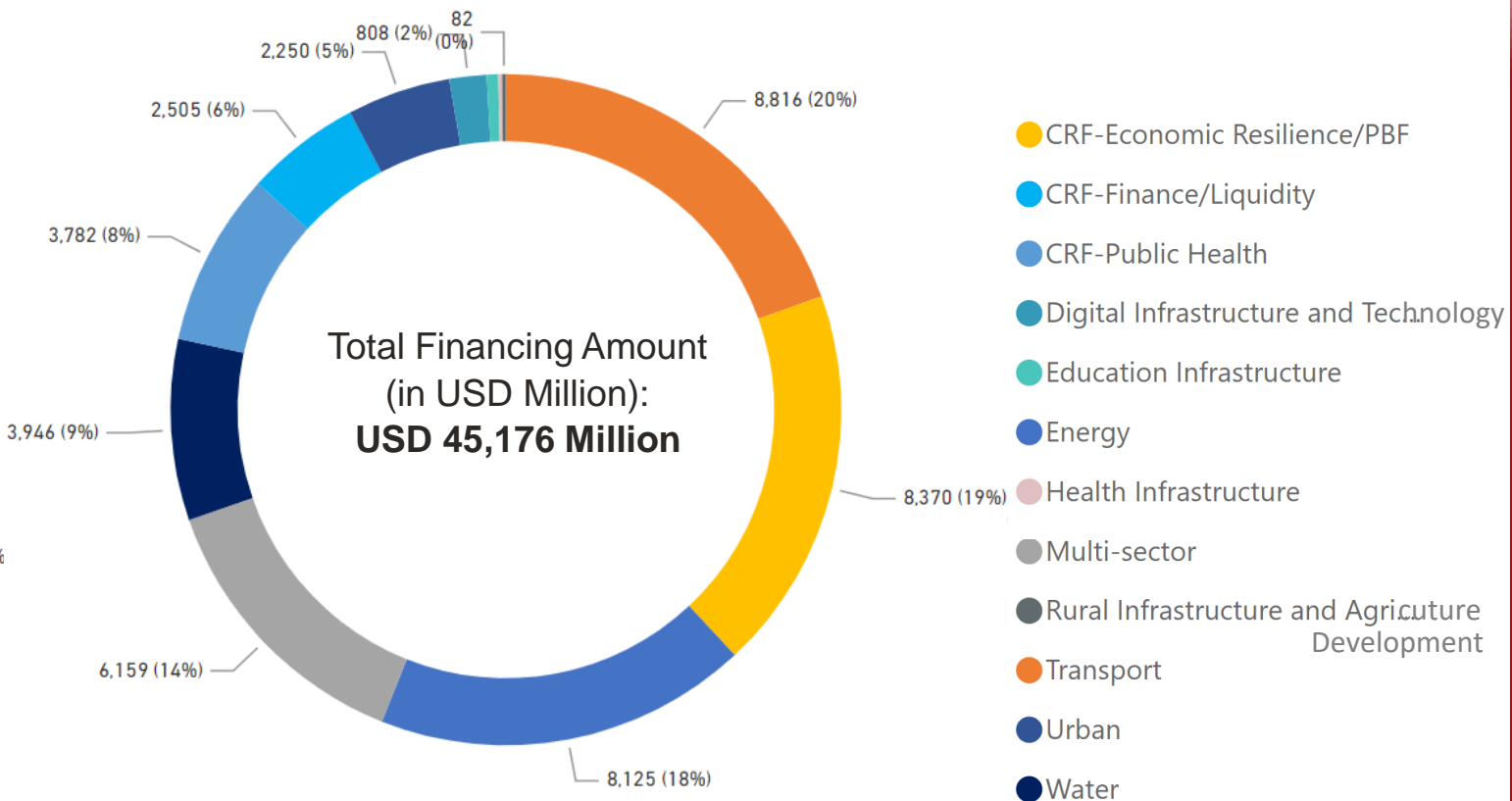
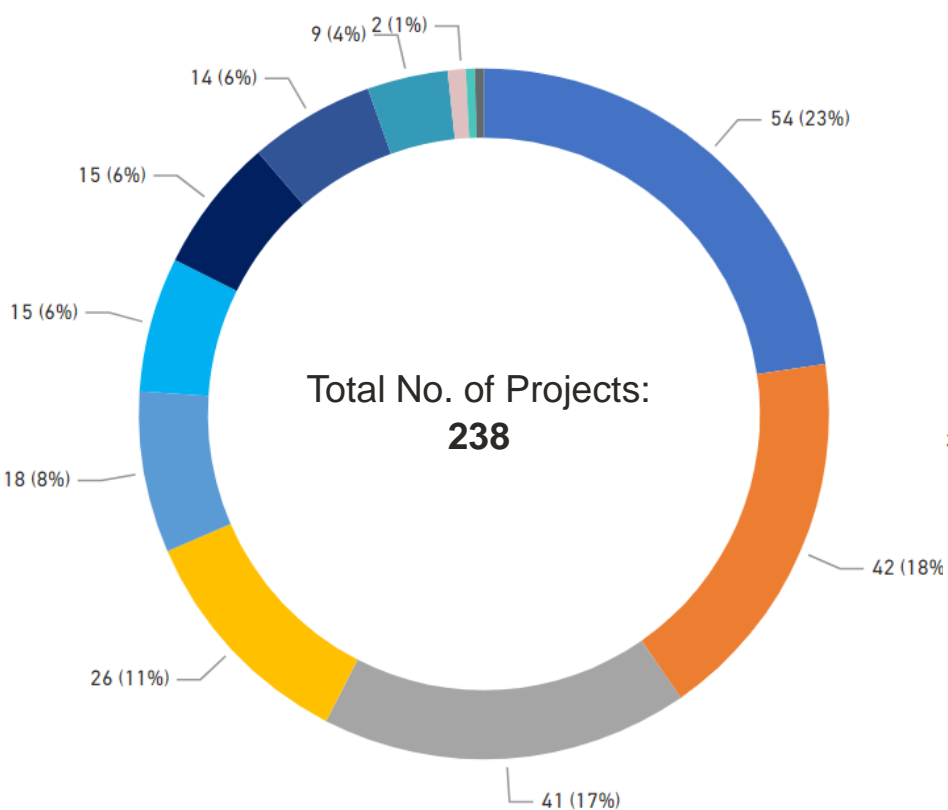
As of Oct. 12, 2023



Overall Investment Portfolio

Sector Distribution

As of Oct. 12, 2023




- CRF-Economic Resilience/PBF
- CRF-Finance/Liquidity
- CRF-Public Health
- Digital Infrastructure and Technology
- Education Infrastructure
- Energy
- Health Infrastructure
- Multi-sector
- Rural Infrastructure and Agriculture Development
- Transport
- Urban
- Water

Part 2

AIIB Operations in Water, Sanitation and Energy Sectors



AIIB Water Strategy Investment Focus

AIIB Water Strategy Investment Focus		
Water Services	Resource Management	Resilience
<ul style="list-style-type: none"> • Improved water services (water supply and sanitation, irrigation and drainage) • Better access to quality water • Expand access to water services • Harness water's productive potential in energy and transport • Rehabilitation, upgrading and improved safety of existing water infrastructure 	<ul style="list-style-type: none"> • Improve water quality • Reduce water pollution • Enhance efficiency of water use and allocation • Water reuse and recycle • Integrate nature-based solutions • River and lake restoration • Augment water supplies and storage • Water conservation 	<ul style="list-style-type: none"> • Reduce losses from floods, droughts, freshwater variability and other related disasters through physical interventions • Institutional and system improvements (including better hydrological monitoring, disaster warning & contingency planning)
 Application and Adoption of Innovative Technology		

Source: Asian Infrastructure Investment Bank (AIIB) Water Sector Strategy, May 2020

<https://www.aiib.org/en/policies-strategies/operational-policies/water-sector-strategy/.content/download/Water-Strategy-Final.pdf>

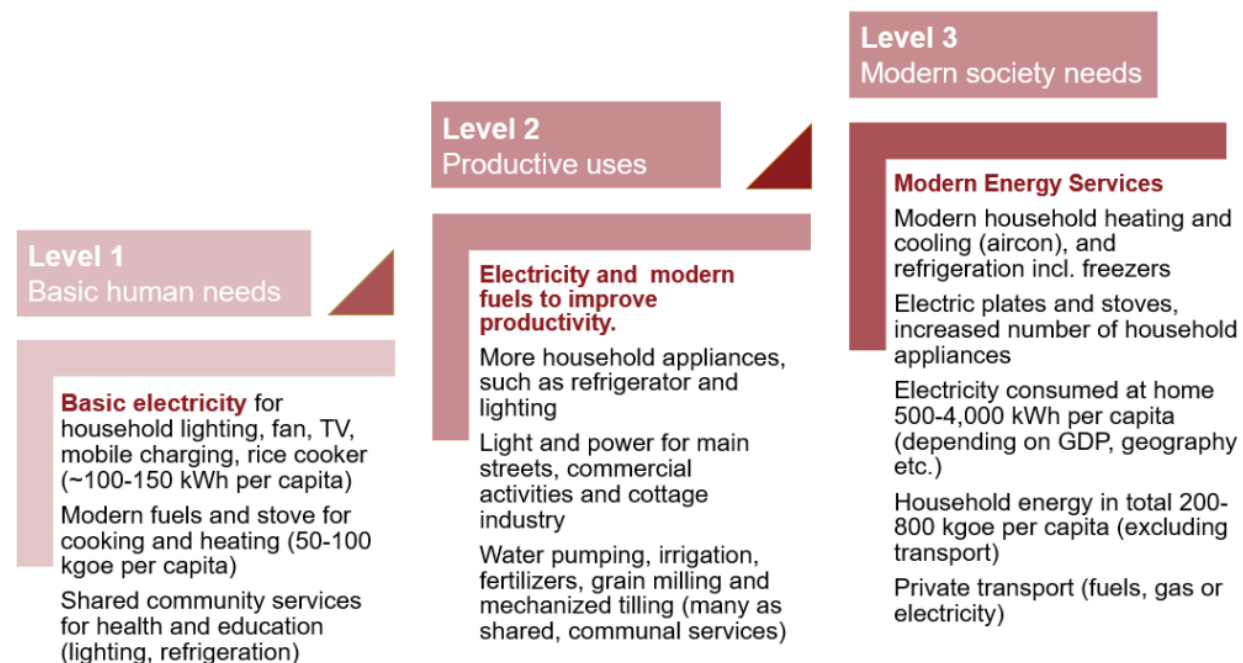
AIIB Water Sector Projects

As of Oct. 12, 2023

Project ID	AIIB Member	Project Name	Financing Type	Instrument Type	Proposed Amount of AIIB Financing (USD Million)	Approval Date
P000543	China	Henan Flood Emergency Rehabilitation and Recovery Project	Sovereign-Backed Financing	Loan	1000.00	8/3/2021
P000463	India	The Resilient Kerala Program	Sovereign-Backed Financing	Loan	125.00	10/26/2020
P000449	India	Second Dam Rehabilitation and Improvement Project	Sovereign-Backed Financing	Loan	250.00	9/14/2020
P000398	Bangladesh	Rural water, Sanitation and Hygiene for Human Capital Development Project	Sovereign-Backed Financing	Loan	200.00	4/26/2020
P000374	Uzbekistan	Bukhara Region Water Supply and Sewerage Project - Phase II	Sovereign-Backed Financing	Loan	248.40	5/26/2019
P000314	Uzbekistan	Bukhara Region Water Supply and Sewerage Project	Sovereign-Backed Financing	Loan	385.12	5/26/2019
P000240	Bangladesh	Dhaka Sanitation Improvement	Sovereign-Backed Financing	Loan	170.00	9/5/2017
P000068	Bangladesh	Bangladesh Municipal Water Supply and Sanitation Project	Sovereign-Backed Financing	Loan	100.00	9/5/2017
P000079	India	Andhra Pradesh Urban Water Supply and Septage Management Improvement	Sovereign-Backed Financing	Loan	400.00	6/5/2017
P000060	Indonesia	Strategic Irrigation Modernization and Urgent Rehabilitation	Sovereign-Backed Financing	Loan	250.00	3/12/2017
P000082	Pakistan	Karachi Water and Sewerage Services Improvement	Sovereign-Backed Financing	Loan	40.00	2/26/2017
P000052	Egypt	Sustainable Rural Sanitation Services Program, Phase-2	Sovereign-Backed Financing	Loan	300.00	2/26/2017
P000054	India	West Bengal Major Irrigation and Flood Management	Sovereign-Backed Financing	Loan	145.00	12/4/2016
P000023	Philippines	Metro Manila Flood Management	Sovereign-Backed Financing	Loan	207.60	12/4/2016
P000010	Indonesia	Dam Operational Improvement and Safety Project Phase II	Sovereign-Backed Financing	Loan	125.00	9/21/2016

AIB Energy Sector Strategy: Sustainable Energy for Tomorrow

Principle 1: Promote energy access and security.



Principle 2: Support transition to a clean energy system.

Principle 3: Realize energy efficiency potential.

Principle 4: Manage local and regional pollution.

Principle 5: Mobilize private capital.

Principle 6: Promote connectivity and regional cooperation.

AIIB Energy Sector Projects

Sovereign-backed financing

As of Oct. 12, 2023

Project ID	AIIB Member	Project Name	Financing Type	Instrument Type	Proposed Amount of AIIB Financing (USD Million)	Approval Date
P000654	Argentina	Tierra del Fuego Energy Transition Support Project	Sovereign-Backed Financing	Loan	65.00	5/11/2022
P000512	Indonesia	Development of Pumped Storage Hydropower in Java Bali System	Sovereign-Backed Financing	Loan	230.00	3/31/2021
P000454	India	West Bengal Electricity Distribution Grid Modernization Project	Sovereign-Backed Financing	Loan	135.00	9/23/2020
P000377	Maldives	Maldives Solar Power Development and Energy Storage Solution	Sovereign-Backed Financing	Loan	20.00	3/17/2020
P000339	Pakistan	Balakot Hydropower Development Project	Sovereign-Backed Financing	Loan	250.00	10/31/2019
P000323	China	Beijing-Tianjin-Hebei Low Carbon Energy Transition and Air Quality Improvement Project	Sovereign-Backed Financing	Loan	500.00	7/21/2019
P000315	India	Assam Distribution System Enhancement	Sovereign-Backed Financing	Loan	386.00	5/26/2019
P000302	India	Assam Intra State Transmission System Enhancement	Sovereign-Backed Financing	Loan	304.00	5/5/2019
P000292	Indonesia	PLN East Java and Bali Power Distribution Expansion Project	Sovereign-Backed Financing	Loan	310.00	4/7/2019
P000272	Bangladesh	Dhaka and Western Zone Transmission Grid Expansion Project	Sovereign-Backed Financing	Loan	200.00	12/18/2018
P000132	Türkiye	TSKB Infrastructure On-lending Facility	Sovereign-Backed Financing	Loan	200.00	1/9/2018
P000141	Türkiye	TKYB Renewable Energy and Energy Efficiency On-Lending Facility	Sovereign-Backed Financing	Loan	300.00	9/5/2017
P000062	Türkiye	Tuz Golu Gas Storage Expansion	Sovereign-Backed Financing	Loan	600.00	2/26/2017
P000088	Bangladesh	Power System Upgrade and Expansion (Chattogram Area) Project	Sovereign-Backed Financing	Loan	120.00	2/26/2017
P000005	Pakistan	Tarbela 5 Hydropower Extension	Sovereign-Backed Financing	Loan	300.00	9/21/2016
P000015	Bangladesh	Natural Gas Infrastructure and Efficiency Improvement	Sovereign-Backed Financing	Loan	60.00	9/21/2016
P000086	Nepal	Distribution System Upgrade and Expansion	Sovereign-Backed Financing	Loan	112.30	9/21/2016
P000006	India	Transmission System Strengthening (Tamil Nadu)	Sovereign-Backed Financing	Loan	100.00	9/21/2016
P000018	Tajikistan	Nurek Hydropower Rehabilitation, Phase I	Sovereign-Backed Financing	Loan	60.00	9/21/2016
P000009	India	Andhra Pradesh 24x7 – Power For All	Sovereign-Backed Financing	Loan	160.00	9/21/2016
P000003	Bangladesh	Distribution System Upgrade and Expansion	Sovereign-Backed Financing	Loan	165.00	9/21/2016
P000011	Azerbaijan	Trans Anatolian Natural Gas Pipeline Project (TANAP)	Sovereign-Backed Financing	Loan	600.00	9/21/2016

AIB Energy Sector Projects (Cont'd)

Non-sovereign-backed financing

As of Oct. 12, 2023

Project ID	AIB Member	Project Name	Financing Type	Instrument Type	Proposed Amount of AIB Financing (USD Million)	Approval Date
P000765	Georgia	Georgia Capital Sustainability Linked Financing Facility	Non-Sovereign-Backed Financing	Bond (Direct Investment)	30.00	4/12/2023
P000757	Romania	Banca Transilvania Green Mortgages Bond Investment	Non-Sovereign-Backed Financing	Bond (Direct Investment)	108.00	3/6/2023
P000713	Brazil	Vinci Climate Change Fund	Non-Sovereign-Backed Financing	Fund Investment	50.00	10/19/2022
P000706	Brazil	BTG Green On-Lending	Non-Sovereign-Backed Financing	Loan	200.00	9/21/2022
P000686	Kazakhstan	Shokpar 100MW Wind Power Project	Non-Sovereign-Backed Financing	Loan	40.00	7/6/2022
P000677	Uzbekistan	Masdar 897MW Solar PV Portfolio (Samarkand, Jizzakh and Sherabad Solar PV Plants)	Non-Sovereign-Backed Financing	Loan	81.80	6/22/2022
P000671	Türkiye	Akbank Sustainable Energy Facility	Non-Sovereign-Backed Financing	Bond (Direct Investment)	75.00	6/8/2022
P000622	Multicountry	Alcazar Energy Partners II (AEP-II)	Non-Sovereign-Backed Financing	Fund Investment	50.00	1/26/2022
P000608	China	Chongho Bridge Green Facility	Non-Sovereign-Backed Financing	Loan	50.00	12/8/2021
P000603	Uzbekistan	Surkhandarya 1,560MW CCGT Power Plant	Non-Sovereign-Backed Financing	Loan	245.25	11/25/2021
P000531	Türkiye	Aklease Multisector Facility	Non-Sovereign-Backed Financing	Loan	50.00	7/14/2021
P000518	India	Solar IPP Equity Investment	Non-Sovereign-Backed Financing	Equity (Direct Investment)	50.00	5/13/2021
P000515	Lao PDR	Monsoon 600 MW Cross-border Wind Power Project - Loan	Non-Sovereign-Backed Financing	Loan	150.00	4/26/2021
P000473	India	Enel Green 300 MW Solar Project – Rajasthan	Non-Sovereign-Backed Financing	Loan	50.00	12/6/2020
P000470	Uzbekistan	ACWA Power Sirdarya 1,500MW CCGT Power Project	Non-Sovereign-Backed Financing	Loan	100.00	11/15/2020
P000458	Türkiye	Osmangazi Electricity Distribution Corporate Facility	Non-Sovereign-Backed Financing	Loan	85.00	9/23/2020
P000443	Viet Nam	Dakdrinh 125MW Hydropower Plant	Non-Sovereign-Backed Financing	Loan	47.50	8/4/2020
P000335	Multicountry	ADM Capital [Elkhorn] Emerging Asia Renewable Energy Fund	Non-Sovereign-Backed Financing	Fund Investment	100.00	10/6/2019
P000318	India	India City Gas Distribution (CGD) Financing AGPCGPL	Non-Sovereign-Backed Financing	Loan	75.00	6/2/2019
P000297	Oman	Oman Ibri II 500MW Solar PV IPP	Non-Sovereign-Backed Financing	Loan	60.00	4/16/2019
P000281	Bangladesh	Unique Meghnaghat IPP	Non-Sovereign-Backed Financing	Loan	110.00	3/10/2019
P000283	India	L&T- Sustainable Infrastructure on-lending Facility	Non-Sovereign-Backed Financing	Loan	100.00	3/10/2019
P000287	Multicountry	SUSI Asia Energy Transition Fund	Non-Sovereign-Backed Financing	Fund Investment	100.00	2/28/2019
P000260	Türkiye	Efeler Geothermal Power Plant Project	Non-Sovereign-Backed Financing	Loan	100.00	11/25/2018
P000085	Nepal	Upper Trishuli - 1 Hydropower	Non-Sovereign-Backed Financing	Loan	39.55	4/29/2018
P000225	Kazakhstan	Zhanatas 100 MW Wind Farm	Non-Sovereign-Backed Financing	Loan	46.70	2/28/2018
P000057	Bangladesh	Bangladesh Bhola IPP	Non-Sovereign-Backed Financing	Loan	60.00	9/5/2017
P000035	Egypt	Egypt Round II Solar PV Feed-in Tariffs Program	Non-Sovereign-Backed Financing	Loan	210.00	5/29/2017
P000037	China	Beijing Air Quality Improvement and Coal Replacement	Non-Sovereign-Backed Financing	Loan	250.00	2/26/2017
P000007	Myanmar	Myingyan 225 MW Combined Cycle Gas Turbine (CCGT) Power Plant Project, Myanmar	Non-Sovereign-Backed Financing	Loan	20.00	9/21/2016

Part 3-1:

AIIB Operational Procurement Framework



AIIB Operational Procurement Framework

AIIB Procurement Policy, PIR, SPDs, PPP

- Procurement under AIIB financed projects is governed by the **AIIB Procurement Policy** and its associated **Directive on Procurement Instructions to Recipients (PIR)**.
- AIIB has prepared **Standard Procurement Documents (SPDs)** based on the **Multilateral Development Bank Harmonized Standard Tender Documents**.

The following is a list of documents that are intended to be read in conjunction with the Procurement Policy and the PIR Interim Operational Directive: Procurement Instructions for Recipients:

- Directive: Procurement Instructions for Staff
- Environmental and Social Framework and related Directive
- Policy on Prohibited Practices and related Directive (PPP)
- Operational Policy on Financing and related Directive
- Policy on Public Information and related Directive
- General Conditions for Sovereign-backed Loans.
- And other documents that maybe added from time to time.

AIIB Operational Procurement Framework

- AIIB and its Recipients regularly publish information on procurement opportunities on the **AIIB and Recipient websites** and in **local and international media of wide circulation (e.g. UN Development Business: <https://devbusiness.un.org/>)**.
- Procurement on AIIB financed projects must follow the **AIIB Policy on Prohibited Practices (PPP)**.
- The above and more can be accessed at the Bank's website: **<https://www.aiib.org/en/opportunities/business/project-procurement/index.html>**

Highlights from Procurement Policy and PIR

- “...**efficient, fair, ethical and transparent** procurement processes that optimize both **value-for-money** and **social and environmental sustainability**...”
- “...the **Recipient** is responsible for implementing the Project, including all aspects of the procurement process...”
- “... the **Bank** satisfies itself through its own reviews, or other oversight modalities, that the procurement process... is carried out in accordance with the provisions of the Procurement Policy and the financing agreement...”

Highlights from Procurement Policy and PIR- Public Entities

- “...**8 Core Procurement Principles**: *Economy, Efficiency, Effectiveness, Fairness and Good governance, Value-for-money, Fit-for-purpose, Transparency*”
- “...Procurement arrangements must meet **AIIB Procurement Standards** including *strategic procurement planning; transparent international competitive processes; balance between price and quality; equitable dispute resolution; integrity; quality assurance, audits and inspections; credible complaint handling process...*”
- “...the Recipient develops and furnishes to the Bank for its review a proposed **Project Delivery Strategy (“PDS”)**...which includes *tendering and contracting strategy; implementation and contract supervision arrangements; procurement plan; procurement objectives and outcomes...*”

Important points to note in procurement processes for Public Entities

- **Eligibility is universal** and restrictions are only based on **capability to execute**; being ineligible due to **AIIB Policy on Prohibited Practices (PPP)**; as a matter of **Recipient's country law** prohibiting commercial relations with a firm's country; in compliance with a decision of the **United Nations Security Council** taken under **Chapter VII** of the Charter of the United Nations.
- Avoidance of **Conflict of Interest** is crucial, and parties must remain **professional, objective and impartial**.
- **Complaints** handling by Recipients is critical to ensuring integrity and good governance.
- **Prohibited practices** may lead to sanctions by AIIB in accordance with its PPP. Such sanctionable practices include **Coercion, Collusion, Corruption, Fraud, Misuse of Bank's resources, Obstruction, Theft**.

Procurement of Goods, Works, Non-consulting Services and Consulting Services: Public Entities

1. Procurement Methods for Goods, Works, Non-consulting Services:

- International Open Competitive Tendering (IOCT)-*default method*
- Selective Tendering (ST)
- Direct Contracting (DC)
- National Competitive Tendering (NCT)
- Request for Quotations (RFQ)
- PPPs and Concessions

2. Procurement Methods for Consulting Services:

- International Open Competitive Selection (IOCS)-*default method*
- Limited Competition (LC)
- National Competitive Selection (NCS)
- Direct Selection (DS)
- Particular Selection Methods for firms: (QCBS/QBS/FBS/LCS/SSS/CQS)
- For Individual Consultants, procurement method could be Open, Limited or Direct.

Highlights from Procurement Policy and PIR- Private Entities

- **Established Commercial Practices:** “...appropriate use of funds, with due consideration for economy and efficiency...”
- **Appropriate Procurement Methods:** “...Private Entity Recipient uses appropriate procurement methods that ensure a sound selection of goods and services at fair market prices and that its capital investments are made in a cost-effective manner...”
- **Market Price:** “...contracts awarded by a Private Entity Recipient be in the best financial interest of the Private Entity Recipient as distinct from those of any other sponsor(s) of the Project...”
- **Public Private Partnerships and Concessions:** “...Recipient follows tendering procedures acceptable to the Bank in the selection of the concessionaire and of contracts procured by the concessionaire...”
(fair, transparent, competitive, ethical, legally compliant, based on fair and reasonable terms)

Part 3-2: AIIB Project Procurement Profile & Business Opportunities



Overall Procurement Profile

Starting in 2021, AIIB has published the **Annual Operational Procurement Report**, produced by the Operational Services Department.

The reports provide the statistics and analysis of signed procurement contracts that are **financed by AIIB under Sovereign-Backed Financings (in both stand-alone and co-financed projects) and Project Preparation Special Fund grants**. The reports can be downloaded on the Bank's website <https://www.aiib.org/en/opportunities/business/project-procurement/index.html>

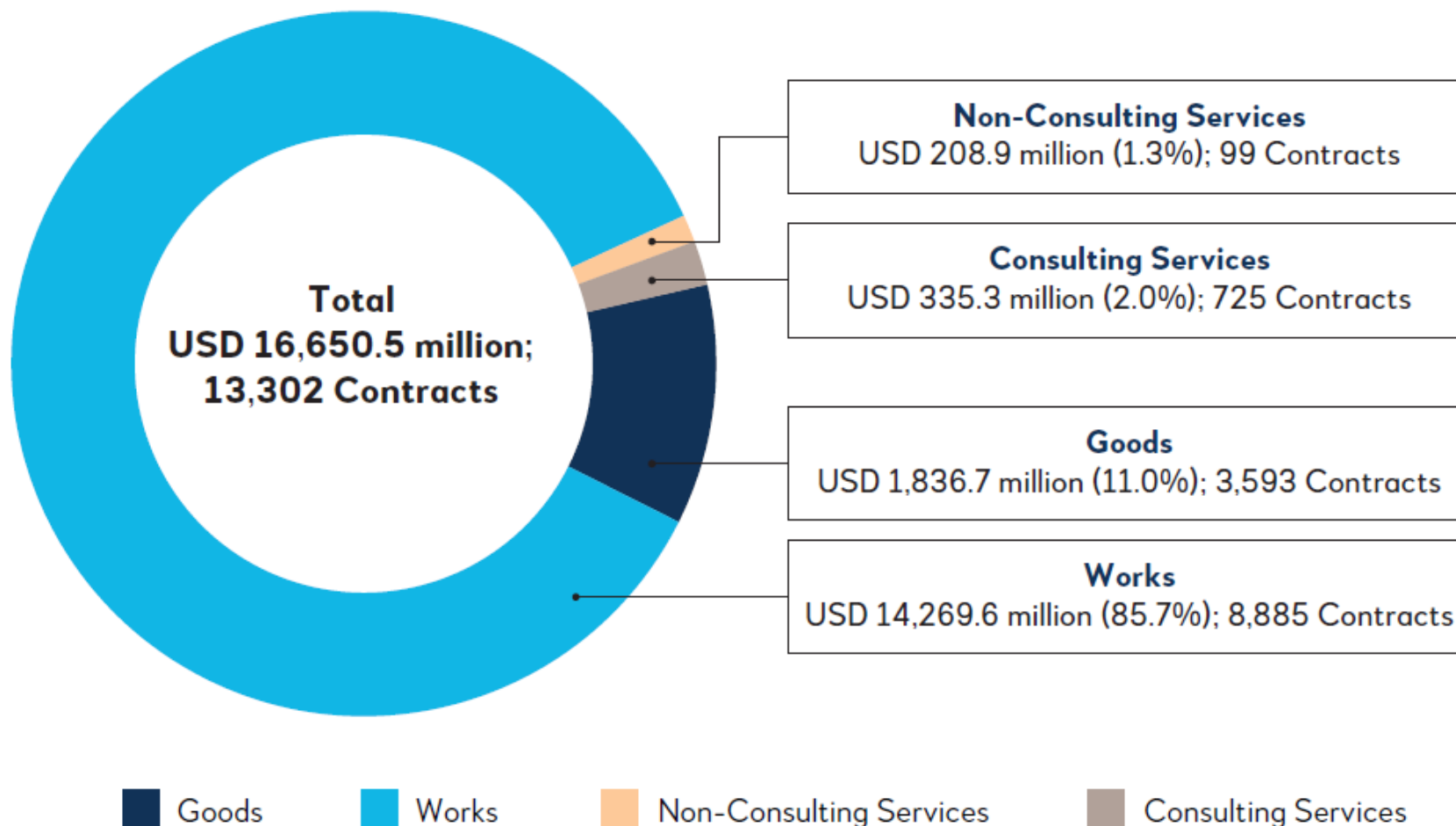


“over 13,000 contracts awarded from 2016-2022 to firms & individuals from more than 40 countries...”

“..over USD16 billion awarded contracts...”

“... 93.9 percent of the total contract value was procured through competitive tendering/selection...”

AIIB Overall Procurement Profile, 2016-2022



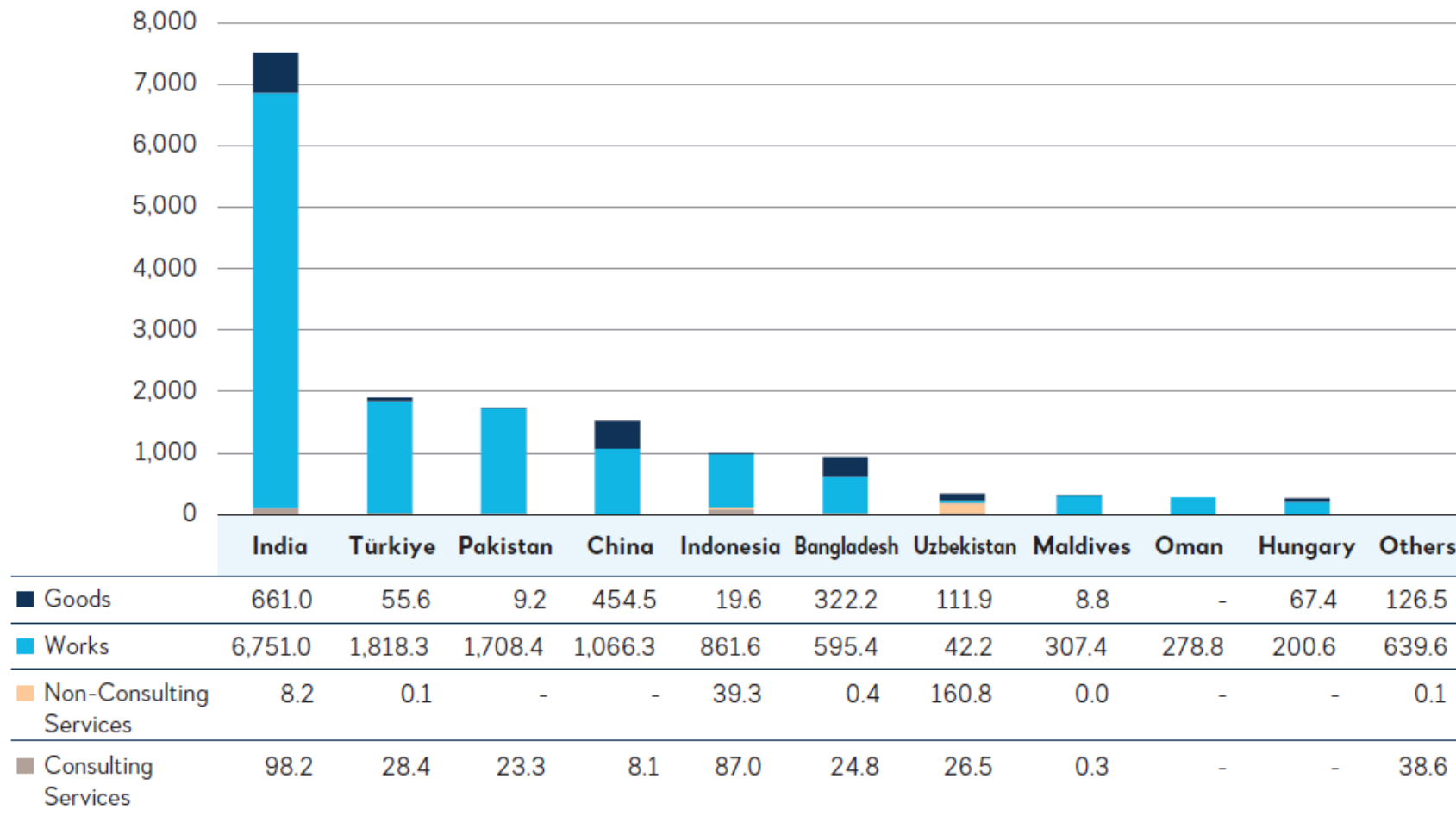
^a Contracts that are signed prior to loan approval (i.e., advance contracting) are recorded in the year when the loan is approved.

Note: Numbers may not add up due to rounding.

Source: AIIB, Co-financiers.

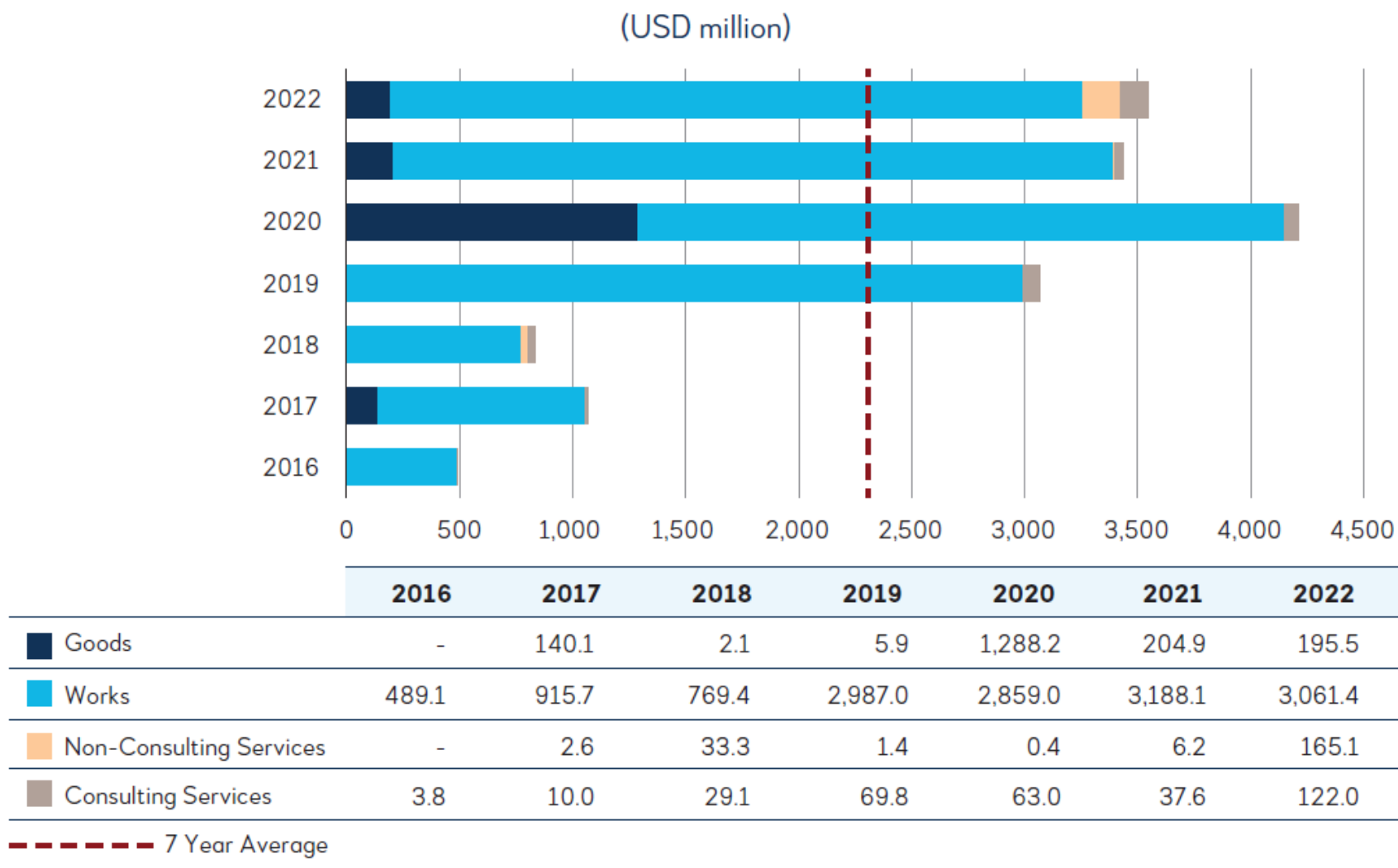
Distribution of Procurement in Recipients, 2016-2022

(USD million)



Source: AIIB, Co-financiers.

Annual Procurement Value, 2016-2022



Source: AIIB, Co-financiers.

Annual Procurement Value by Sector, 2016-2022

Cumulatively



Transport
36.7%



Energy
29.1%



Water
14.1%



CRF-Public Health
10.9%



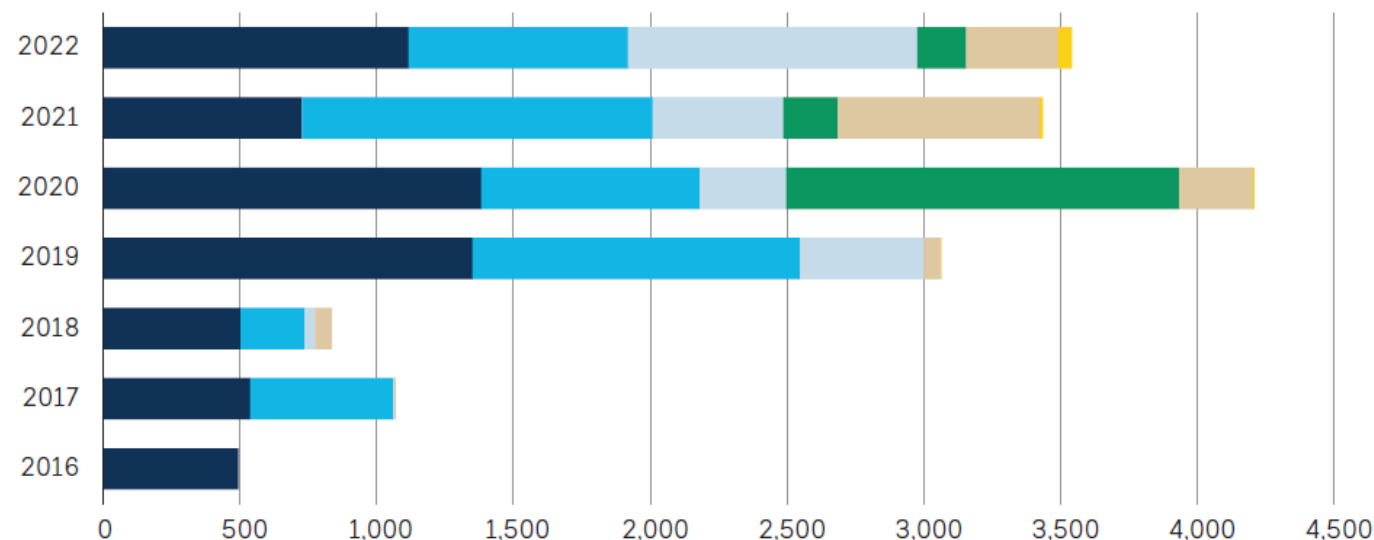
Urban
8.8%



Other Sectors
0.4%

Annually

(USD million)



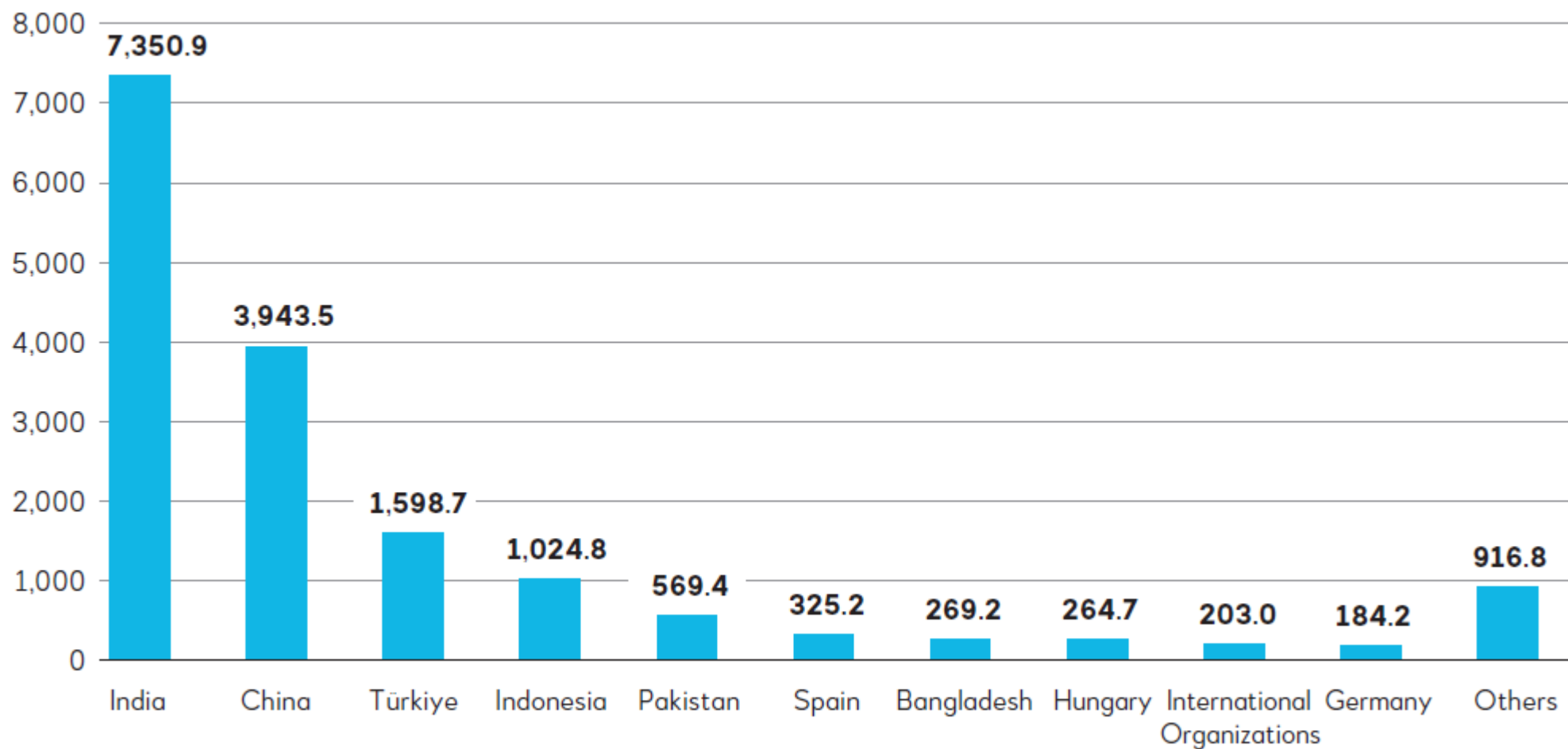
	2016	2017	2018	2019	2020	2021	2022
Transport	492.9	537.5	501.3	1,350.8	1,382.2	725.1	1,116.8
Energy	-	523.3	235.2	1,197.5	799.6	1,284.7	802.0
Water	-	5.1	37.4	453.2	316.0	476.6	1,058.3
CRF-Public Health	-	-	-	-	1,439.6	201.0	179.7
Urban	-	2.6	60.0	62.6	268.0	739.1	336.1
Other Sectors	-	-	-	0.0	5.1	10.2	51.0

Note: Other Sectors include the following: (i) CRF-Economic Resilience/PBF, (ii) Rural Infrastructure and Agriculture Development and (iii) Other.

Source: AIIB, Co-financiers

Overall: Top 10 Origins of Suppliers/Contractors/Consultants, 2016-2022

(USD million)



Source: AIIB, Co-financiers.

SOURCES OF PROCUREMENT OPPORTUNITIES

❑ Operational Procurement

(Public Sector Operations)

- Contracts for goods, works and consulting services for infrastructure projects

❑ Project Preparation Special Fund and MCDF Grants

- Provides a grant for the Recipient for project preparation (Consulting Services)

❑ **Procurement by Private Entities** are not disclosed at AIIB website as it follows commercial practices

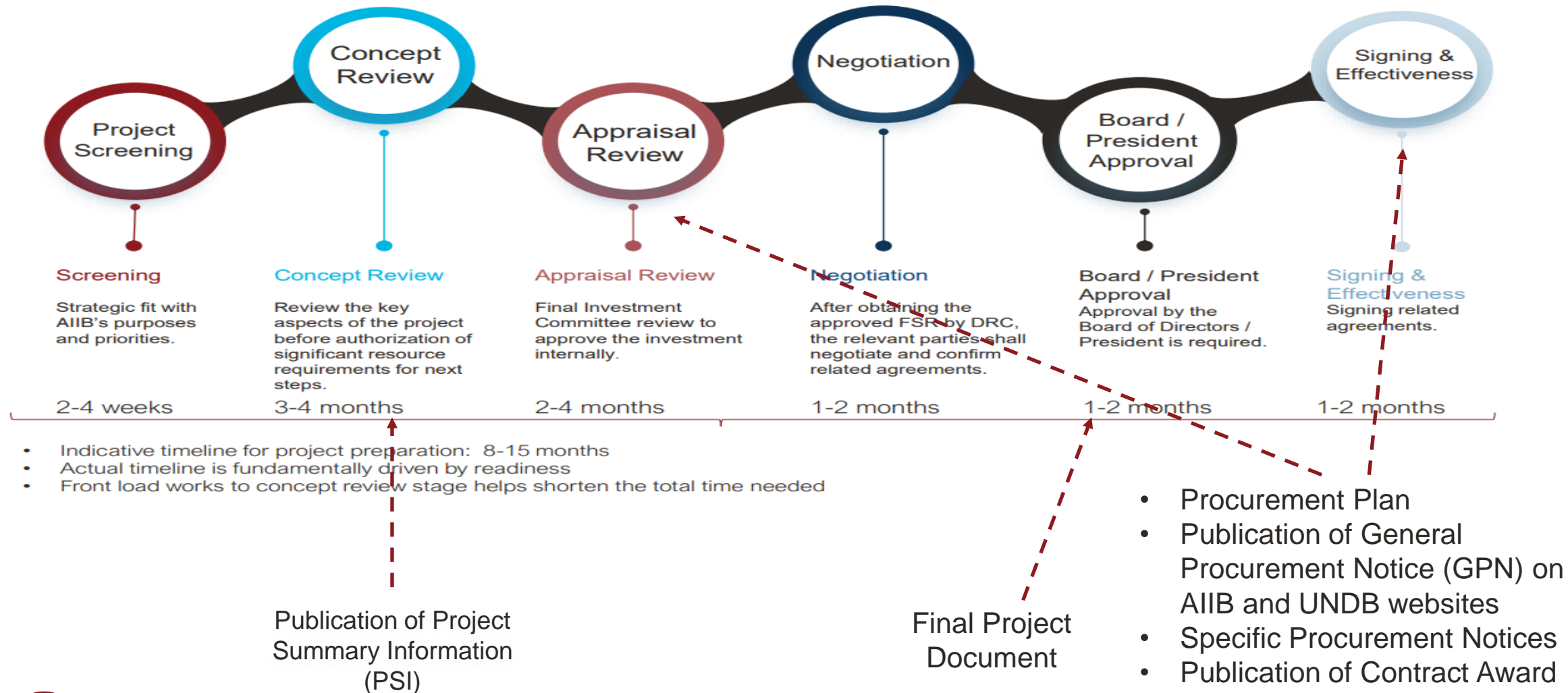
❑ Corporate Procurement

(Covered under AIIB Corporate Procurement Policy)

- Contracts financed out of Bank corporate budget
- Consulting services (Individual or Firm)

Project Cycle: Where/When Does Procurement Commence

AIIB - SBF Approval and Disbursement Process



PROPOSED & APPROVED PROJECTS

The list of AIIB financed approved and pipeline (proposed) projects are all disclosed at AIIB external website www.aiib.org after the Concept Review.



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Our Projects



Approval Year ▾ Member ▾ Sector ▾ Financing Type ▾ Status ▾

Showing 1 - 10 of 206 results

APPROVAL YEAR	MEMBER	SECTOR	FINANCING TYPE	PROJECT NAME	FINANCING AMOUNT	STATUS
—	China	Financial Institution	Nonsovereign	China: GLP China Logistics Fund III <input type="button" value="VIEW DETAILS"/>	Proposed Funding: USD125 million	Proposed
—	Indonesia	Transport	Sovereign	Indonesia: Batam Bintan Bridge Project <input type="button" value="VIEW DETAILS"/>	Proposed Funding: USD300 million	Proposed
—	Thailand	Energy	Nonsovereign	Thailand: Hin Kong 1,400MW Gas-fired Independent Power Producer Project <input type="button" value="VIEW DETAILS"/>	Proposed Funding: USD100 million	Proposed



INDICATION OF PROCUREMENT OPPORTUNITIES

- How do you find project procurement opportunities?
 - By sector, by country...
- **Project Summary Information**, afterwards **Project Document**, posted on the list of Proposed Projects are the first indication of projects that may have procurement needs:



Project Summary Information

Date of Document Updating: May 18, 2021

Project Name	Nepal Distribution System Upgrade and Expansion Project
Document Code	PD000086-PSI-NPL
Country	Nepal
Sector/Subsector	Energy/Power Distribution
Status of Financing	Approved
Project Description	<p>The Project comprises 21 geographically distinct subprojects within the Government's Electrification Program for Western Nepal, together consisting of the following three components:</p> <ul style="list-style-type: none"> • Component 1: Construction of 33kV supply lines and 33/11kV substations (including upgrade of existing facilities where needed). This component comprises activities relating to (i) the construction of new primary substations and related facilities, and (ii) the extension to the 33kV network providing supply to these substations. In some instances, where needed, the existing 33kV lines would be augmented by the increase of conductor size or number of circuits. • Component 2: Construction of 11kV lines, distribution transformers, low-voltage (LV) supply lines including consumer connections. This component comprises activities related to the new power distribution facilities required to bring the power supply to the end consumers. It consists of new 11kV feeders, installation of distribution transformers, development of the LV network and service connections to consumers. • Component 3: Capacity Building, Project Implementation Support, and Technical Assistance. This component focuses on improving the capacity of NEA's distribution planning and analyzes the network performance of the proposed project components. This component will also support the independent supervision and monitoring of project implementation. AIIB will support technical assistance, utilizing the geographical information systems (GIS) planning software already acquired and financed under AIIB's Project Preparation Special Fund.
Objective	The project objective is to increase access to and improve quality and efficiency of electricity supply in selected areas of Western Nepal.
Expected Results	The project objective will be measured by: (i) the numbers of new residential connections (households) and beneficiaries (including females); (ii) the number of new non-residential connections (commercial and industrial); (iii) the numbers of

Contact Points:	AIIB	Borrower	Implementation Organization
Name	Mr. Pratyush Mishra	Mr. Dil Bahadur Chhetry	Mr. Bijaya Sen Khadka
Title	Investment Operations Specialist, Infrastructure Investment Department Region 1	Under Secretary Ministry of Finance, Government of Nepal	Project Manager, Distribution & Consumer Services Directorate, NEA
Email Address	pratyush.mishra@aiib.org	chhetrydb@mof.gov.np	bijaya_kd@nea.org.np
Date of Concept Decision	May 9, 2018		
Date of Appraisal Decision	September 24, 2019		
Date of Financing Approval	December 12, 2019		

Independent Accountability Mechanism	<p>The Project-affected People's Mechanism (PPM) has been established by the AIIB to provide an opportunity for an independent and impartial review of submissions from Project-affected people who believe they have been or are likely to be adversely affected by AIIB's failure to implement its ESP in situations when their concerns cannot be addressed satisfactorily through Project-level Grievance Redress Mechanisms or AIIB Management's processes.</p> <p>For information on how to make submissions to the PPM, please visit: https://www.aiib.org/en/policies-strategies/operational-policies/policy-on-the-project-affected-mechanism.html.</p>
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WHERE TO FIND PROCUREMENT OPPORTUNITIES



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Project Procurement Opportunities



NOTIFICATION REGISTRATION

▾
 ▾
 ▾
 ▾

274 result(s) found

DATE	MEMBER	PROJECT / NOTICE	SECTOR	TYPE
ISSUE DATE: Mar 24, 2022	Sri Lanka	Kerawalapitiya – Port 2nd Transmission Line Project <input type="button" value="DOWNLOAD"/>	Energy	Specific Procurement Notice
ISSUE DATE: Mar 23, 2022	Bangladesh	Sylhet to Tamabil Road Upgrade Project <input type="button" value="DOWNLOAD"/>	Transport	Extension for the Submission of Tenders
ISSUE DATE: Mar 22, 2022	Bangladesh	Power System Upgrade and Expansion <input type="button" value="DOWNLOAD"/>	Energy	Contract Award Notice



WHERE TO FIND PROCUREMENT OPPORTUNITIES



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PROJECT NEWS

[AIIB Investing in Bangladesh to Increase Stability of Electricity Supply](#)

PROJECT DOCUMENTS

AIIB DOCUMENTS

[Project Summary \(October 22, 2021\)](#)

[Project Document \(March 26, 2019\)](#)

[Project Implementation Monitoring Report \(November 2021\)](#)

[Project Implementation Monitoring Report \(June 2021\)](#)

[Project Implementation Monitoring Report \(November 1, 2020\)](#)

CLIENT/COFINANCING PARTNER DOCUMENTS

[Environmental and Social Impacts Assessment \(ESIA\)](#)

[Resettlement Planning Framework - English](#)

PROCUREMENT DOCUMENTS

[Contract Award Notice \(March 22, 2022\)](#)

[Contract Award Notice \(February 9, 2022\)](#)

[Extension for the Submission of Tenders \(August 20, 2021\)](#)

[Extension for the Submission of Tenders \(August 9, 2021\)](#)

[Invitation for Tenders \(June 14, 2021\)](#)

[Time Extension for Submission of Tenders \(April 27, 2021\)](#)

[Extension for the Submission of Tenders \(March 25, 2021\)](#)

[Extension for the Submission of Tenders \(March 8, 2021\)](#)

[Invitation for Tenders \(February 1, 2021\)](#)

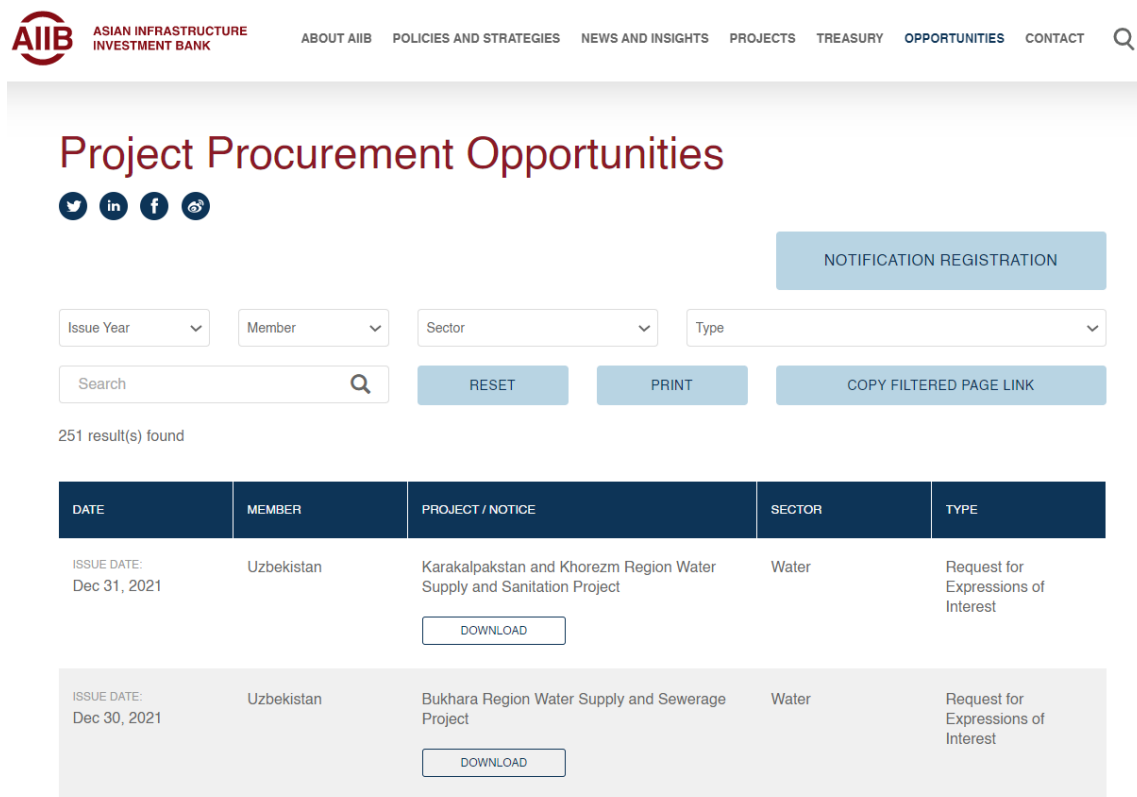
[Specific Procurement Notice \(January 15, 2021\)](#)

[General Procurement Notice \(May 22, 2020\)](#)



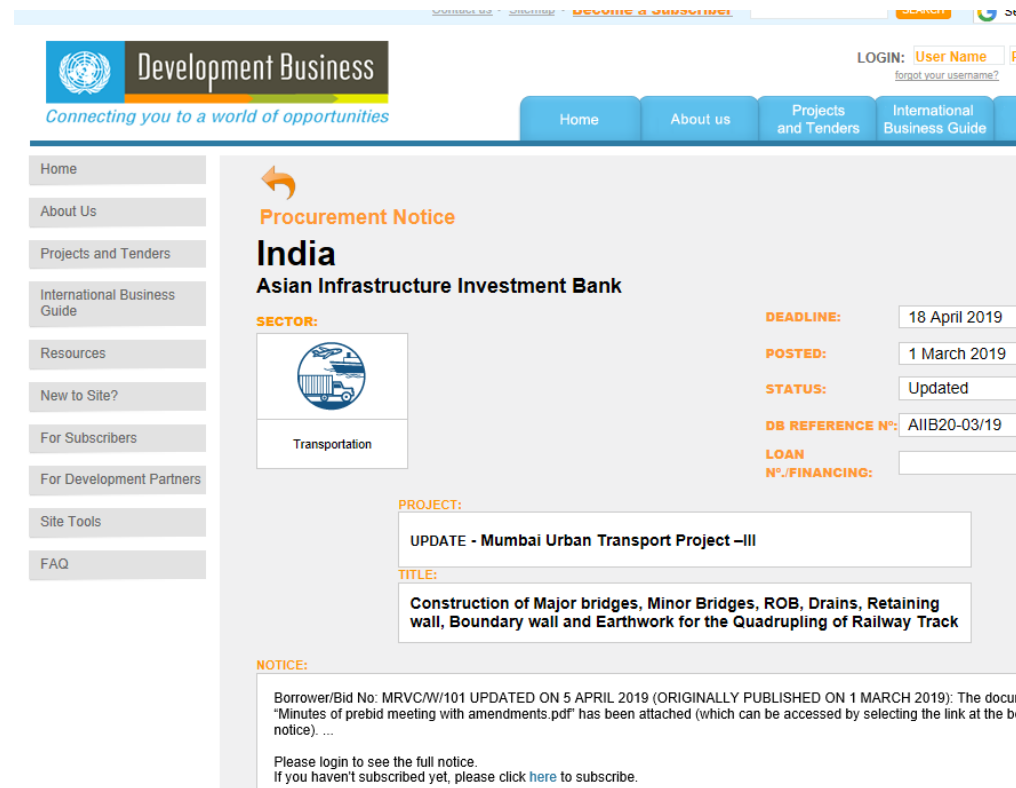
Procurement Notices for IOCT & IOCS Contracts

Procurement opportunities via IOCT and IOCS are published on the AIIB website at <https://www.aiib.org/en/opportunities/business/project-procurement/list.html> and on the UN Development Business online portal <https://devbusiness.un.org/content/site-search> as well as the client’s national media.



The screenshot shows the AIIB website's 'Project Procurement Opportunities' page. It features a navigation menu with links for 'ABOUT AIIB', 'POLICIES AND STRATEGIES', 'NEWS AND INSIGHTS', 'PROJECTS', 'TREASURY', 'OPPORTUNITIES', and 'CONTACT'. The main heading is 'Project Procurement Opportunities' with social media icons for Twitter, LinkedIn, Facebook, and YouTube. Below the heading is a 'NOTIFICATION REGISTRATION' button. A search and filter section includes dropdown menus for 'Issue Year', 'Member', 'Sector', and 'Type', a search input field, and buttons for 'RESET', 'PRINT', and 'COPY FILTERED PAGE LINK'. It indicates '251 result(s) found' and displays a table of results.

DATE	MEMBER	PROJECT / NOTICE	SECTOR	TYPE
ISSUE DATE: Dec 31, 2021	Uzbekistan	Karakalpakstan and Khorezm Region Water Supply and Sanitation Project	Water	Request for Expressions of Interest
		DOWNLOAD		
ISSUE DATE: Dec 30, 2021	Uzbekistan	Bukhara Region Water Supply and Sewerage Project	Water	Request for Expressions of Interest
		DOWNLOAD		



The screenshot shows a 'Procurement Notice' on the UN Development Business website. The notice is for 'India' and is issued by the 'Asian Infrastructure Investment Bank'. The sector is 'Transportation'. Key details include a deadline of '18 April 2019', a posting date of '1 March 2019', and a status of 'Updated'. The project title is 'UPDATE - Mumbai Urban Transport Project –III'. The notice content states: 'Construction of Major bridges, Minor Bridges, ROB, Drains, Retaining wall, Boundary wall and Earthwork for the Quadrupling of Railway Track'. A note mentions that a document titled 'Minutes of prebid meeting with amendments.pdf' has been attached. A footer note asks users to login to see the full notice and provides a link to subscribe.



PROCUREMENT NOTICES for NCT & NCS Contracts

Procurement notices in national language via **National Competitive Tendering (NCT)** & **National Competitive Selection (NCS)** are published on the client's own website or the media of national circulation.

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T.C. İSTANBUL VALİLİĞİ
IPKB
İSTANBUL PROJE KOORDİNASYON BİRİMİ

Biz Kimiz? Ne Yapıyoruz? Haberler İhaleler E-Kütüphane İletişim English

AIIB-WB4-YAPIM-18

İstanbul Proje Koordinasyon Birimi > İhaleler > AIIB-WB4-YAPIM-18

AIIB-WB4-YAPIM-18 **İhale ara**

Açıklama

Eğitim Yapıları Yeniden Yapım İnşaatı

İhale Türü	Yayın Tarihi	İhale Tarihi	İhale Durumu
Müteahhitlik	08.12.2021	18.01.2022	Açık

İlan Metni

AIIB-WB4-YAPIM-18-İlan-Metni.pdf

İhale adı ya da kodu

Yayın Tarihi

İhale tarihi

Türü

İhaleler

পাওয়ার গ্রিড কোম্পানি অত্র বাংলাদেশ লি: POWER GRID COMPANY OF BANGLADESH LTD.
(An Enterprise of Bangladesh Power Development Board)

PGCB Bhaban, Avenue-3, Jahurul Islam City, Aftabnagar, Badda, Dhaka-1212 web: www.pgcb.gov.bd

No. 27.21.0000.101.07.40.21.1552 Date: 22 March, 2021

Notice for 1st Time Extension

PROJECT: Construction of 230/132kV GIS Substation at Anandabazar(New Mooring), Upgradation of existing Khulshi Substation to 230/132/33kV GIS & Bay Extension at Madunaghat 230kV GIS Substation (Package-3)

(Bid Identification No.: PGCB/AIIB/008A-BGD/SS/Package-3)

Ref no: 27.21.0000.101.07.406 21.653, Dated: January 28, 2021

The deadline for submission of Bids and the date of Bids opening for the above work is hereby extended from **29 March 2021 to 28 April 2021.**

All other terms and conditions for the above Bidding Document shall remain unaltered.

(Md Jahangir Azad)
Company Secretary (A/C)

Procurement Notices For Joint Co-financing with ADB

For the procurement under co-financed projects with other MDBs as the lead co-financiers, the procurement notices could be found from websites of the websites of the lead co-financiers.


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[Home](#) > Dhaka and Western Zone Transmission G...

Bangladesh: Dhaka and Western Zone Transmission Grid Expansion Project

Sovereign Project | 51137-003

Status: Active

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[Project Data Sheet](#)
[Documents](#)
[Stories](#)
[Tenders](#)

Tenders

Tender Title	Type	Status	Posting Date	Deadline
L3853-G0675-L8374-BAN: Dhaka and Western Zone Transmission Grid Expansion Project [PGCB/ADB/L3853 /DWZTGEP/GIS/P6]	Invitation for Bids	Active	21 Jan 2022	22 Mar 2022
L3853-G0675-L8374-BAN: Dhaka and Western Zone Transmission Grid Expansion Project [PGCB/ADB/L3853/AIIB/L8374/DWZTGEP/GIS/P5]	Invitation for Bids	Active	23 Dec 2021	15 Mar 2022
L3853-G0675-L8374-BAN: Dhaka and Western Zone Transmission Grid Expansion Project [PGCB/ADB/3853-BAN/DWZTGEP/UGTL/P2]	Invitation for Bids	Closed	23 Dec 2021	23 Feb 2022
L3853-G0675-L8374-BAN: Dhaka and Western Zone Transmission Grid Expansion Project [PGCB/AIIB/L8374/DWZTGEP/GIS/P8]	Invitation for Bids	Closed	11 Aug 2021	27 Oct 2021
Consultancy for external monitor	Individual - Consulting	Closed	11 Mar 2021	06 May 2021
Consultancy Service for ERP System Design and Implementation	Firm - Consulting	Closed	30 Nov 2020	17 Jan 2021



Invitation for Bids

Date:	21 January 2022
Loan No. and Title:	L3853-G0675-L8374-BAN: Dhaka and Western Zone Transmission Grid Expansion Project
Contract No. and Title:	PGCB/ADB/L3853 /DWZTGEP/GIS/P6 Design, Supply, Installation, Testing and Commissioning of new 400/230/132 kV GIS Substation at Purbachal on turnkey basis (Package-6)
Deadline for Submission of Bids:	22 March 2022, 11:00 Hours Local Time
PGCB Memo No.:	27.21.0000.101.07.414.22.399

- The People's Republic of Bangladesh has applied for financing from the Asian Development Bank (ADB) and Asian Infrastructure Investment Bank (AIIB) toward the cost of Dhaka and Western Zone Transmission Grid Expansion Project. Part of this financing will be used for payments under the contract named above. Bidding is open to all Bidders from eligible countries described in the Bidding Document.
- The Power Grid Company of Bangladesh Limited (PGCB), ("the Employer") invites sealed bids from eligible bidders for the "Design, Supply, Installation, Testing and Commissioning of new 400/230/132 kV GIS Substation at Purbachal on turnkey basis (Package-6)" (herein after referred to as "the Works"). The Works under this turnkey contract shall have to be completed within 900 (nine hundred) days from the effective date.
- Open Competitive Bidding (OCB) – International** will be conducted in accordance with ADB's Single-Stage: Two-Envelope bidding procedure and is open to all Bidders from eligible countries as described in the Bidding Document.
- Bidders shall meet the following minimum requirements along with other requirements as mentioned in the Bidding Documents:

Procurement Notices For Joint Co-financing with WB


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Nurek Hydropower Rehabilitation Project Phase I

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[PROCUREMENT](#)
[DOCUMENTS](#)
[NEWS AND MEDIA](#)
[PHOTO GALLERY](#)
[NOTICES](#)
[CONTRACTS](#)
[PLANS](#)

DESCRIPTION	NOTICE TYPE	STATUS	PUBLISHED DATE
Individual Finance and Administrative Consultant for PRG ELRP	Contract Award	Published	February 8, 2022
Storage Area 120-t Gantry Crane Foundations	Contract Award	Published	July 13, 2021
Techno-Economic Assessment Study for Construction of Interconnection line between Tajikistan and Afghanistan	Request for Expression of Interest	Published	May 6, 2021

Download to Excel:

REQUEST FOR BIDS

Works (Without Prequalification)

Employer: OSHC Barqi Tojik

Project: Nurek hydropower rehabilitation project

Contract title: Dam safety P2.1 - Investigations and monitoring

Country: Tajikistan

Loan No. / Credit No. / Grant No.: Credit No. 6024-TJ (Portion A), Credit No. 6025-TJ (Portion B), Grant No. D179-TJ

RFB No: TJ NHPP RFB P2.1

Issued on: May 16, 2019

The Republic of Tajikistan has applied for financing from the World Bank International Development Association and **Asian Infrastructure Investment Bank** toward the cost of the Nurek hydropower rehabilitation project, and intends to apply part of the proceeds toward payments under the contract for Monitoring equipment and left bank geotechnical investigations.

The OSHC Barqi Tojik, implementing agency for the project now invites sealed Bids from eligible Bidders for the following works, supplies and services relating to the Nurek hydro power plant on the Vakhsh River in central Tajikistan:

Design, supply and installation of the monitoring equipment for the dam and appurtenant structures including drilling works and installation of new piezometers and inclinometers and minor civil works for geodetic and seepage measurement devices;

Core drilling, geotechnical laboratory tests and video-logging on the left bank downstream the power plant; logging of cores, presentation of obtained data from all the above (a and b) works. Also measurements in piezometers, inclinometers and monitoring devices to the termination of the contract.

Bidding will be conducted through international competitive procurement using Request for Bids (RFB) as specified in the World Bank's "Procurement Regulations for IPF Borrowers- Procurement in



ASIAN INFRASTRUCTURE
INVESTMENT BANK

Thank you.

AIIB

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