

Company executive (s) (participating at the visit)	Company (Contact person in Latvia)	Export market and range of activity	Poential partners / Interests / Desirable forms of cooperation in Portugal
ORGANIZER			

1 **Kaspars Rožkalns**
Director General

Investment and Development Agency of Latvia (LIAA)
www.liaa.gov.lv

2 **Līva Rācene**
Senior Project Manager

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Tel.: +371 26285656
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3 **Vilis Zinkevičs**
Deputy Head of Investment Promotion Division

4 **Kristīne Čerņeviča**
Senior Project Manager

5 **Vineta Pīgite**
Senior Project Manager

6 **Dāvis Jansons**
Senior Project Manager

The objective of the Investment and Development Agency of Latvia (LIAA) is to promote business development in Latvia by facilitating more foreign investment, in parallel increasing the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

Organizer (Business Delegation)

	Deputy Executive Officer, Head of	https://www.portofventspils.lv/		zone territory for development of port infrastructure projects (e.g. terminals, green energy a.s.o.), - using free zone territory for development of logistics and/or industrial/manufacturing projects
10	Girts Valdis Kristovskis Deputy Chairman of the Board	E-mail: karina.mihadjuka@vbp.lv	The main services provided at Ventspils Free Port Authority include all types of handling of liquid and dry bulk and general cargo as well as vessel services, ferry traffic, infrastructure for port services, logistics and manufacturing and many more port related activities.	

Textile & Materials

11	Ilja Zlenko Member of the Board	SIA YETTI GROUP	Czech Republic, Lithuania, Estonia, Germany, USA	Producer- LTD ARTUM
12	Svetlana Feldmane Member of the Board SIA AR	E-mail: ilja.zlenkolv@gmail.com	Lingerie retail	

Digital solutions

13	ANRIJS BRENCANS Member of the Board	Fan Apps SIA https://fanapps.io/ E-mail: anrijs@fanapps.io	Portugal, Estonia, Netherlands 1. Main focus is on mobile app development for professional sports organizations to deliver cutting-edge fan engagement and communications solutions.	Fan Apps is looking for a reliable partnership with sports federations, sports marketing agencies, digital sports marketing, and streaming platforms, and business entities with the focus to add additional value for sports organizations by creating mobile apps and/ or adding a
14	Marika Priedite Producer	Umami production SIA www.umami.lv E-mail: inese@umami.lv	Europe Video production, service production, audio production, corporate films, animation.	Video production companies, producer, advertising agencies.

Furniture & Woodworking

15	Kalvis Sokolovs	Luula Ltd.	We sell our products all over the world. Priority is given to European markets - Germany, Belgium, Norway, Sweden, Finland, Netherlands, Switzerland, Italy, France, UK and Spain.	
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16	The owner INGA SOKOLOVA Marketing Manager	www.luu.la E-mail: luulatable@gmail.com	Luula is a premium classes multifunctional children's furniture brand from Latvia. The basic products are original children's tables for multisensory activities and transformable indoor playground structures. Products are created in cooperation with experienced child development specialists and interior designers. They have been tested and correspond to the characteristics of the development of the age stages.	Merchandise retailers, Online stores for children's products and furniture, Interior designers, Educational institutions
17	Kaspars Naglis Marketing Manager	Kasmo SIA family-scl.com E-mail: kaspars@family-scl.com	Germany, Spain, The Netherlands, France Children multifunctional furniture manufacturer .	Kids furniture and active toys wholesalers and retailers.
18	Modris Lesnichenoks Financial Manager			
19	Diana Arkhangelskaya CEO	SIA Mister Ejs misterejs.com	UK, Germany, Sweden Wooden magnetic blocks, outdoor furniture for kindergarten, CNC and laser service	We would like to offer our products for realisation and in the same time to offer CNC, laser and design service under white label.
20	Anna Griņoka Member of the board			
21	Roman Galayev Head of sales	E-mail: sales@misterejs.com		
22	Atis Punkstins General Manager, owner	Erte Grupa Ltd www.ertegrupa.lv E-mail: atis@ertegrupa.lv	EU, Asia, Middle East Pallet boards, pallets, wooden chips	Timber importers, pallet's production and distribution companies
Construction, Engineering, Electrical solutions				
23	Ints Berzins CEO	SOLAVI Ltd http://www.solavi.lv/en	Denmark, Switzerland, Azerbaijan, AAE Tailor-made solutions (design and build) for museums, expositions, immersive spaces.	Governmental and private institutions
	Anda Zemīte	E-mail:		

24	COO	anda@solavi.lv	science centres, and visitors' experiences. From the idea to full turn-key solutions: - concept and design, - content and multimedia, - technologies and programming, - production and installation, - project management.	and legal entities looking for a professional team to develop, create and launch expositions, immersive spaces, science centres etc.
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Machinery and heavy metallurgy

25	Eriks Mikstas chief consultant	Prometal Group Ltd www.prometals.lv	Lithuania, Norway, Sweden, France, Finland	Metalworking and long-term cooperation as a contract manufacturing partner in metalworking and machinery manufacturing industries
26	Anzelika Legante commercial representative	E-mail: anzelika.legante@gmail.com	Metalworking, manufacturing	
27	Serlana Bila Commerce director	JSC Jelgavas Engineering Plant www.madara.lv E-mail: serlanabila@yahoo.com	United Kingdom, Germany, Lithuania, Kazahstan, Ukraine, Estonia, Moldova, Bulgaria. Equipment for heavy metallurgical industry: mainly brakes (mostly for industrial cranes) and lubricant equipment. EURO – steel containers according to UIC 435-3, euro wire net box pallets, metal constructions according to customer specification. Industrial and office rentals: 4 sites in the Jelgava city, including an industrial park in the industrial part of the city (electricity power up to 15 MW) and a business park in the Jelgavas center of the city.	Customers for steel boxes/containers and other products; Potential tenants to whom our company can offer: - to build new manufacturing facilities according to clients needs; - to rent existing manufacturing or office premises. Business contacts.

Entertainment industry

	Inese Davidsons The owner	LTD "Henna Guru" www.PannaGuru.lv	Lithuania, Estonia, Germany, UK, Ireland "Intuition cards"	
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28		E-mail: inese.davidsone@gmail.com	Intuition Cards are a perfect tool which gives answers to all questions. In the subtle dimension of Nakshatra, the Moon radiates energetic vibrations manifesting as various qualities and potentials which affect actions, decisions and steps taken by a person, thus giving hints about solutions. When a person asks a question, the card he/she picks shows how the idea in mind or action to be taken will turn out. The Intuition Cards are irreplaceable advisory and revelation tool. They help to find a way in your own intentions and launch your intuitive perception. The Intuition Cards are a unique tool which communicates the message and answer for your further strategy while heading towards the intended target.	manufacturers, bookstores, distributors, export, wholesaler/retailer
29	Linda Litvina Finance manager	GRM, SIA www.jurmalagolf.com	Lithuania, Estonia, Finland	
30	Mukhtar Baibulov Member of the Board		Golf game services.	
31	Karlis Lulis CEO	E-mail: l.litvina@jurmalagolf.com		
Dogs food				
32	Aija Parlagreko CEO	SIA Himalayan International www.hidogchews.lv	UK, Germany, Poland, Israel, Australia, Italy	Pet shops, supermarkets, distributors
33	Liga Alijeva Member of the Board	E-mail: himalayan.latvia@gmail.com	Natural dog chews made from milk	
ICT				
34	Girts Bitenieks CEO	Goldingen g.b. sia Goldingen.tech E-mail:	Norway. Canada. Uae. Oman. Egypt IT services	

girts.bitenieks@consultant.lv

Cleaning services

35	Alvis Dolgais Procurator	Daugavas Saurieti www.daugavassaurieti.lv	EU	We would like to get in contact with companies which are involved in real estate development and maintenance, outdoor area cleaning companies and hardware producers for these companies.
36	Sandis Vetra Member of the Board	E-mail: daugavassaulrieti@gmail.com	Professional area cleaning services with specialized utility equipment	

Smart packaging solutions

37	Solvita Kostjukova CEO	Smart Indicators Ltd www.smartpackaging.lu.lv/	Portugal, Finland, Sweden, Netherland	We are searching partnership with meat manufactures, packaging manufacturers and packaging service providers which are looking for smart packaging development opportunities.
38	Rūta Ozola-Davidāne CTO	E-mail: solvita.kostjukova@gmail.com	Smart Indicator technology provides freshness indicators that detect a pH change of the food and packaging environment caused by bacterial contamination in the degradation process. Indicator changes colour when food spoils, thus demonstrating food quality in a very simple way to consumers. By the simplicity of it, the individuals are enabled to make informed decisions towards food quality and reduce food waste related to data labels (8.8.million tons of food waste in EU).	

Water system solutions

	Alejandro Blumentāls	H2YO Europe Ltd	Portugal, Finland, Sweden, Netherland	
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39	CEO Edgars Rozentāls	https://www.h2yo.co/pt E-mail: alex@h2yo.co	<p>H2YO provides an alternative to traditional coffee or soft drinks in offices by offering healthy drinks that taste great and are both energizing and good for the body. H2YO manufactures a sophisticated digital cloud managed device to dispense drinks. H2YO manufactures cartridges containing natural flavors and high quality boosts.</p> <p>H2YO provides an innovative way for employers to meet the needs of their employees while keeping costs low and providing a refreshing experience. The company is well-positioned to take advantage of the trend towards healthier, more energizing drinks in offices by offering an array of flavors that appeal to a wide variety of people. In addition, H2YO also provides employers with valuable insights into how their employees are using the products and can provide feedback to make it even better. By leveraging these insights, employers can create a better work environment that meets the needs of their employees and promotes a healthier lifestyle.</p>	<p>Distribution partner / H2YO is working closely with Culligan Portugal as sole distributor, developing the market with a view to also sell in Spain and other markets in EU where Culligan is strong, before going to the US where Culligan is also a top distributor. We have a very successful relationship built over 2 years of collaboration.</p> <p>Culligan is a supplier of water solutions to WebSummit. H2YO supports the Culligan team in Portugal to sell into the largest companies. For example, CBRE one of the largest EU facility managers with presence across the EU is at an advanced development stage. Banco BPI (investment bank with 8 000 employees is already using H2YO)</p>
40	Technical Director			