ECEPP (EBRD E-Client Procurement Portal)

and

Procurement Opportunities for Suppliers, Contractors and Consultants in EBRD Public Sector Financed Projects

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European Bank
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Agenda

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Introduction

1. Projects financed by EBRD
2. Where to find information on EBRD Projects?
3. Procurement Opportunities
4. ECEPP: EBRD Client E-Procurement Portal

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EBRD Countries of Operations

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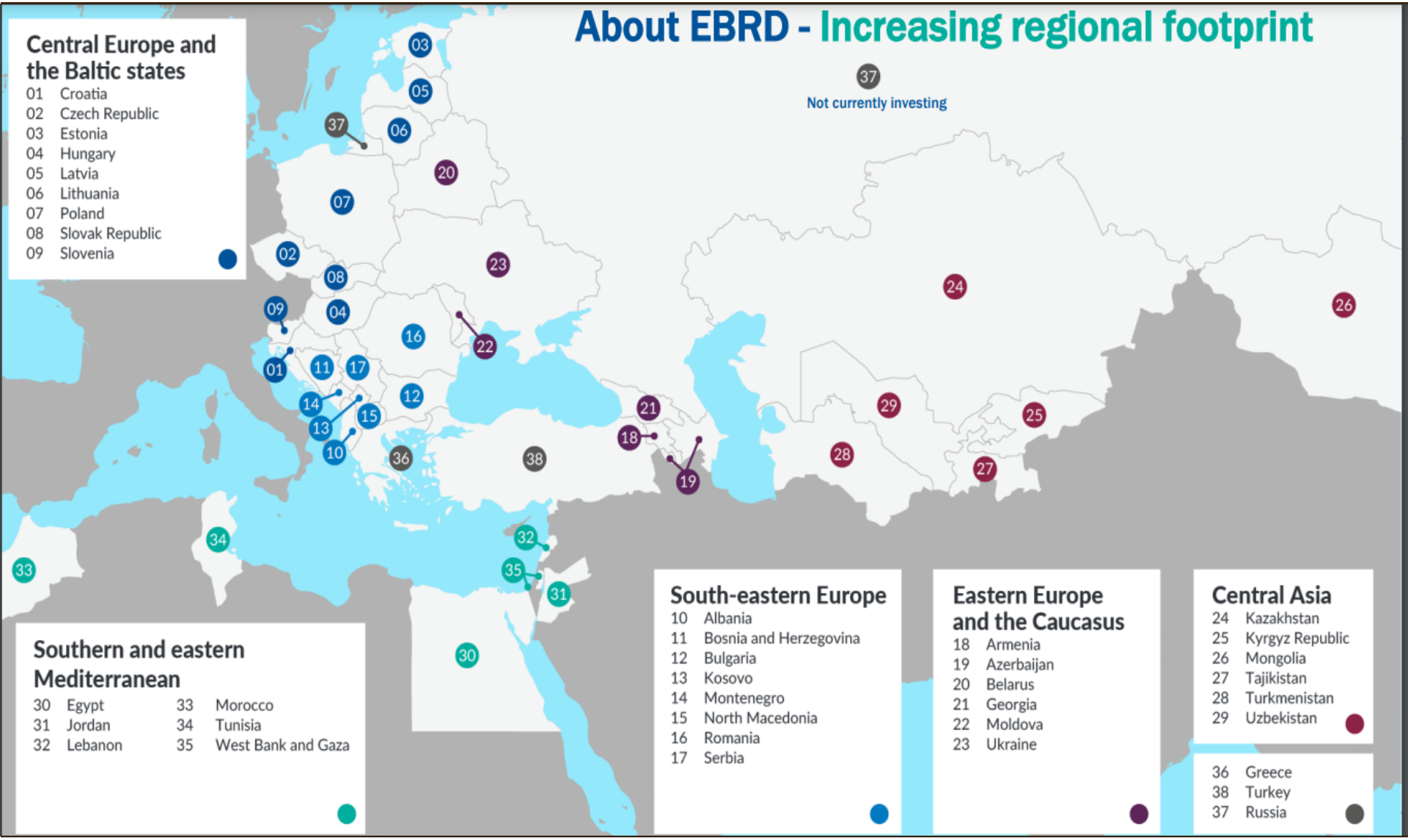

Sector Coverage

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Manufacturing & Services

Agribusiness

Property & Tourism

Telecommunications, Media and Technology

Natural Resources

Financial Institutions

Municipal & Environmental Infrastructure

Transport

Power & Energy

Equity Funds

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1. Projects financed by the Bank
2. **Where to find information on EBRD Projects?**
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Projects financed by the EBRD
Project Summary Data

European Bank
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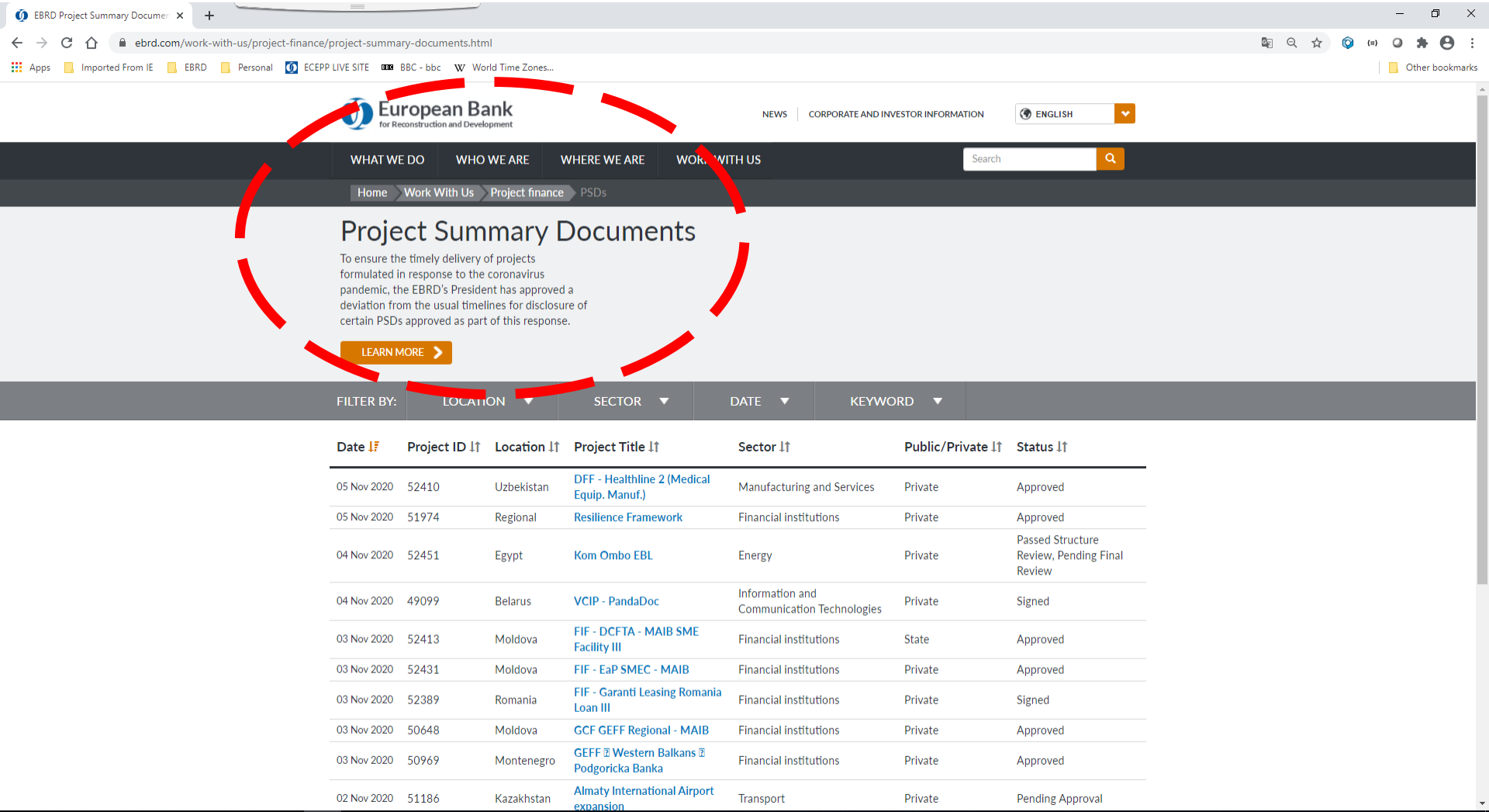

Date	Project ID	Location	Project Title	Sector	Public/Private	Status
05 Nov 2020	52410	Uzbekistan	DFF - Healthline 2 (Medical Equip. Manuf.)	Manufacturing and Services	Private	Approved
05 Nov 2020	51974	Regional	Resilience Framework	Financial institutions	Private	Approved
04 Nov 2020	52451	Egypt	Kom Ombo EBL	Energy	Private	Passed Structure Review, Pending Final Review
04 Nov 2020	49099	Belarus	VCIP - PandaDoc	Information and Communication Technologies	Private	Signed
03 Nov 2020	52413	Moldova	FIF - DCFTA - MAIB SME Facility III	Financial institutions	State	Approved
03 Nov 2020	52431	Moldova	FIF - EaP SMEC - MAIB	Financial institutions	Private	Approved
03 Nov 2020	52389	Romania	FIF - Garanti Leasing Romania Loan III	Financial institutions	Private	Signed
03 Nov 2020	50648	Moldova	GCF GEFF Regional - MAIB	Financial institutions	Private	Approved
03 Nov 2020	50969	Montenegro	GEFF ⍰ Western Balkans ⍰ Podgoricka Banka	Financial institutions	Private	Approved
02 Nov 2020	51186	Kazakhstan	Almaty International Airport expansion	Transport	Private	Pending Approval

Projects financed by the EBRD
https://www.ebrd.com/work-with-us/projects/psd/53264.html

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Ukrenergo Sustainability-Linked Eurobond

Location:	Ukraine
Project number:	53221
Business sector:	Energy
Notice type:	State
Environmental category:	B
Approval date:	27 Oct 2021
Status:	**Signed**
PSD disclosed:	11 Nov 2021

As permitted by paragraph 2.6 of Section III of the Access to Information Policy, disclosure of this PSD was deferred in accordance with paragraph 1.4.4 of the Directive on Access to Information.

Project Description

Subscription of USD 75 million in USD 825 million 5-year first Ukrainian Green and Sustainability-Linked Eurobond ("SLB") ever issued by the Ukrainian corporate, "National Power Company "Ukrenergo" (the "Company" or "Ukrenergo"), and backed by a state guarantee (the "Project"). It is the landmark transaction with an innovative structure never used before, and an important benchmark for the Ukrainian market.

Project Objectives

The Project will enable Ukrenergo to channel the SLB proceeds to the State Enterprise " Guaranteed Buyer" (the "Guaranteed Buyer"), which the Guaranteed Buyer will then use to repay its payment arrears owed to renewable energy producers accumulated during 2020 and 2021.

The EBRD's participation in the transaction was conditional upon two key elements: (1) a clear commitment of the Government to ensure the proceeds are channelled in full towards the settlement of payment arrears owed to renewable energy producers; and (2) an obligation for the sector Regulator to set Ukrenergo's tariff at a cost recovery level, including full compensation to renewable energy producers going forward.

Company Contact Information

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+380 44 238 3070
https://ua.energy
Symona Petlyury St, 25, Kyiv, 01032

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EBRD own procurement: Get "SMART"

European Bank
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- **Procurement for the Bank's needs**

The Bank is always procuring for the needs of its Headquarter and Resident Offices.

- **Consultant Services**

Specialised Department responsible for selection and contracting of consultants contracted by the Bank, (PODD).

- **External legal Consultant Services**

Selection and contracting of external legal consultants for the Bank are managed by the Bank Official and General Council (OGC).

SMART by GEP

SMART by GEP is the EBRD's electronic procurement platform.

SMART by GEP provides all of EBRD's suppliers with a single point of entry for EBRD's goods, works, services, and consultancy services opportunities, other than certain outside counsel services. Interested suppliers who have not yet been registered in EBRD's SMART by GEP can register. Registration is required to view current Procurement Notices.

Go to Registration on the EBRD's GEP by SMART website. SMART by GEP only supports the following internet browsers: Google Chrome, Internet Explorer 10 (IE10) and above and Microsoft Edge. Please ensure you use one of these to access SMART.

For assistance during registration, contact the GEP Helpdesk: support@gep.com

Procurement Opportunities?
https://www.ebrd.com/work-with-us.html

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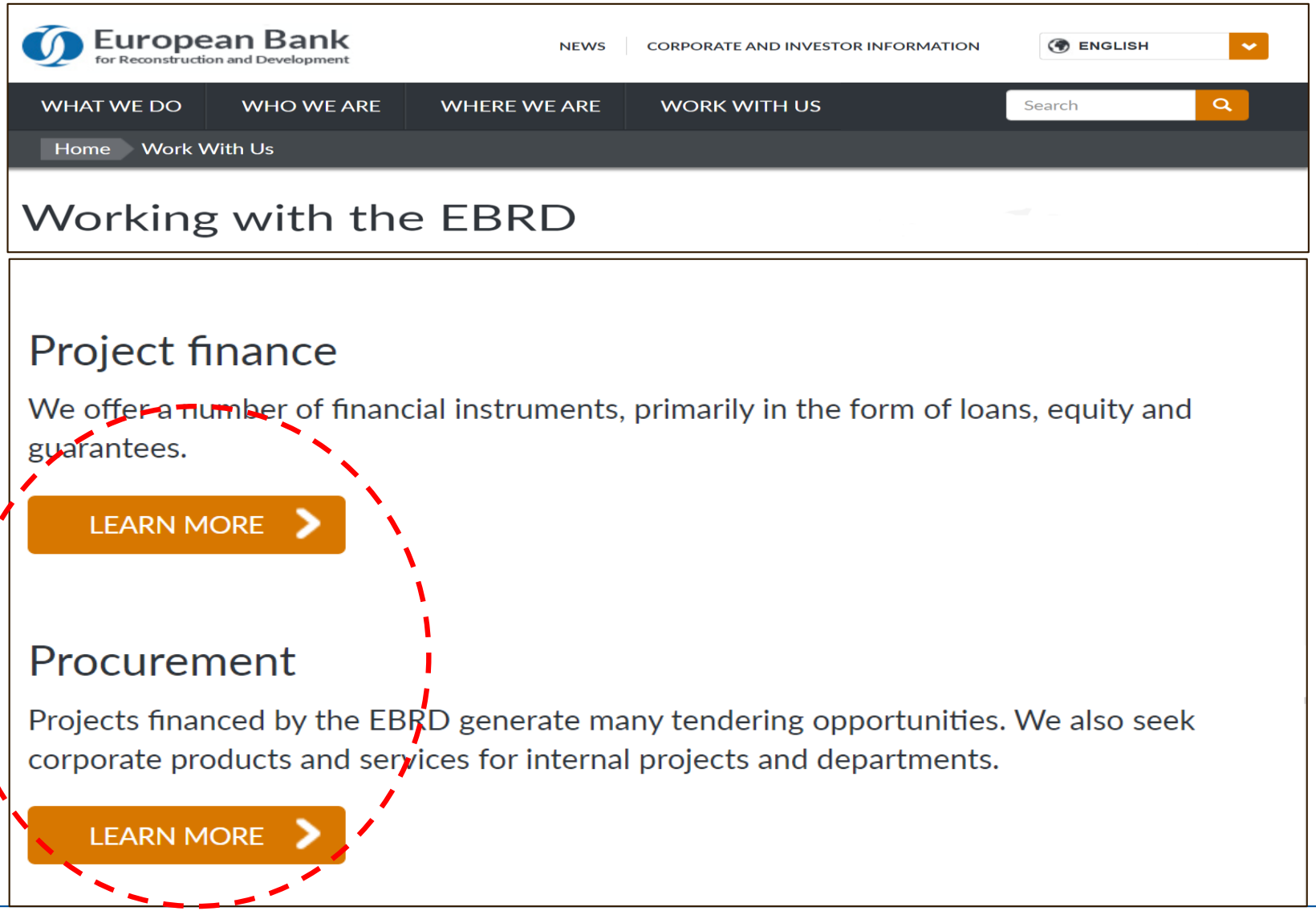

Procurement Opportunities on EBRD.COM:
https://www.ebrd.com/work-with-us/procurement/notices.html

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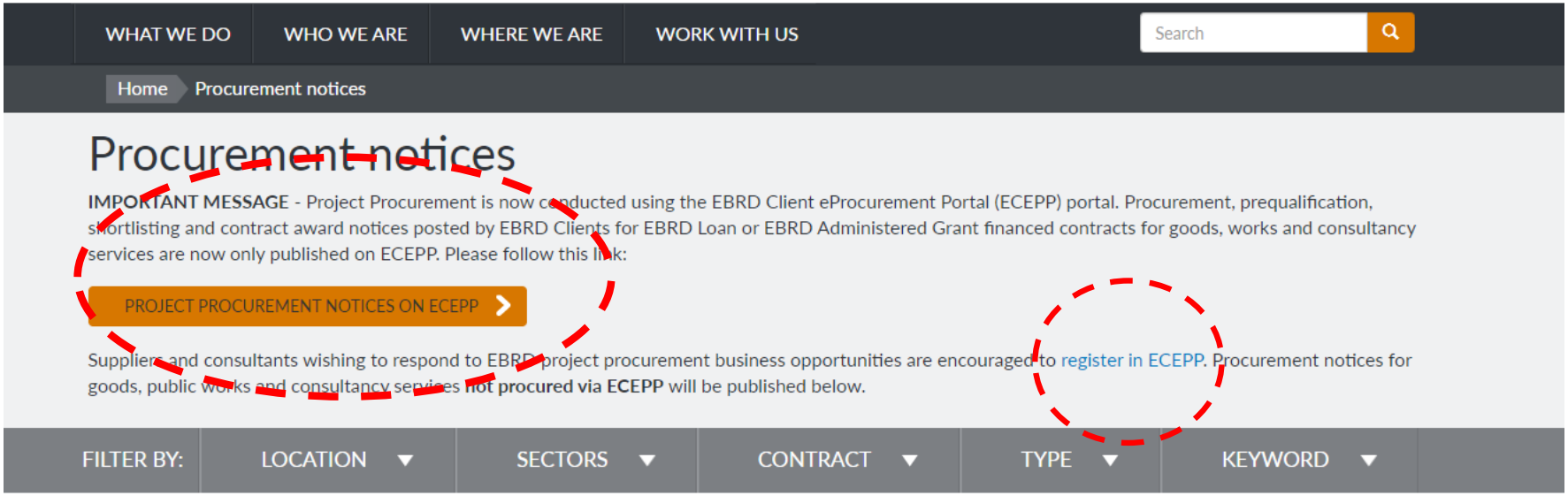

Issue Date	Closing Date	Location	Project Name	Sector	Contract	Type
18 Oct 2021	08 Dec 2021	Morocco	ONEE Water Supply	Municipal and environmental infrastructure	Project goods, works and services	Invitation for tenders
23 Apr 2021	23 Apr 2022	Morocco	ONEE Water Project	Municipal and environmental infrastructure	Project goods, works and services	General Procurement notices
28 Jan 2021	31 Dec 2022	Ukraine	Naftogaz Eurobond	Natural resources	Project goods, works and services	Invitation for pre-qualification

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ECEPP:
Searching Procurement Opportunities:

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Procurement Opportunities: Search Results
https://ecepp.ebrd.com/delta/noticeSearchResults.html

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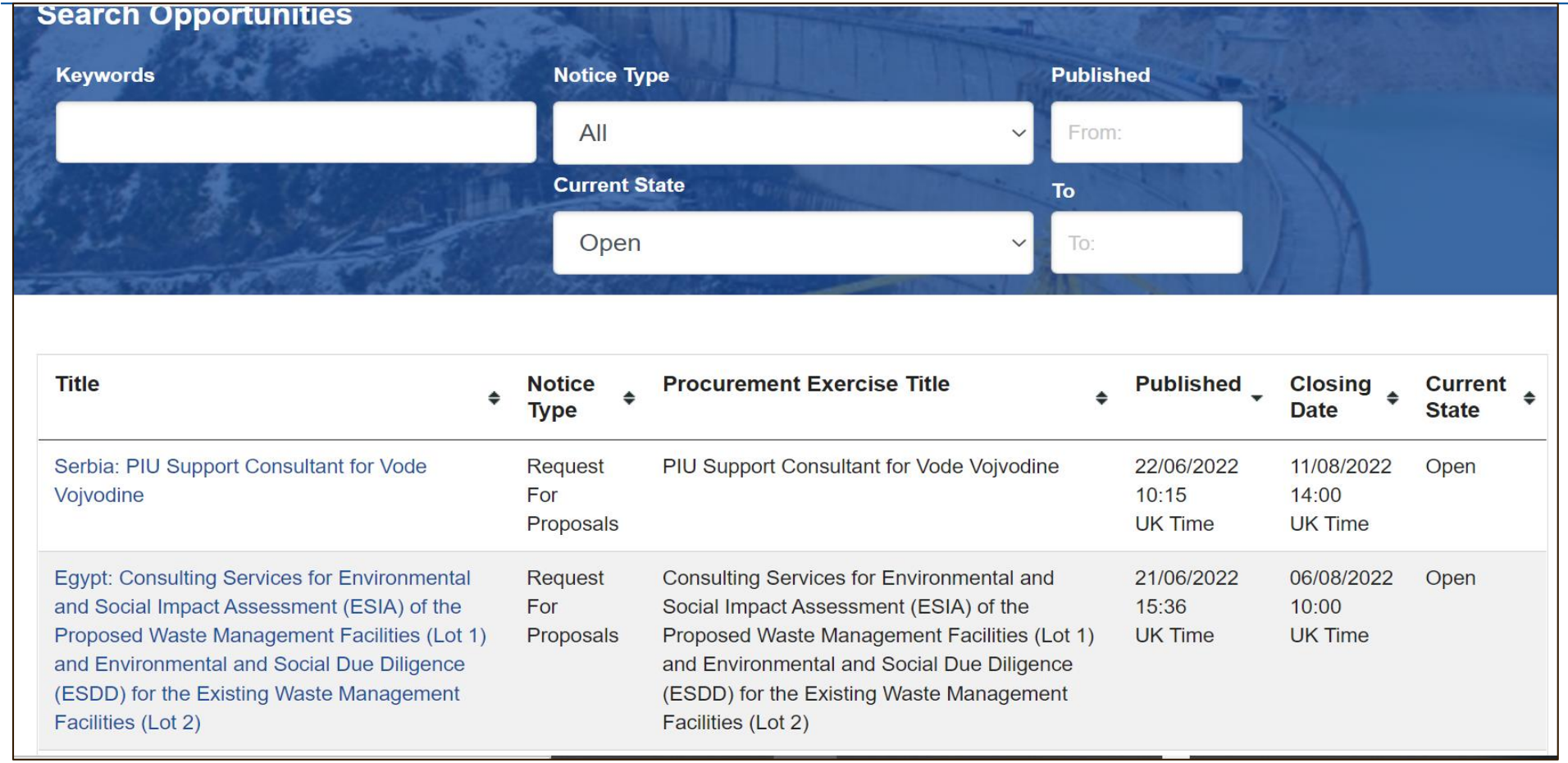

Title	Notice Type	Procurement Exercise Title	Published	Closing Date	Current State
Serbia: PIU Support Consultant for Vode Vojvodine	Request For Proposals	PIU Support Consultant for Vode Vojvodine	22/06/2022 10:15 UK Time	11/08/2022 14:00 UK Time	Open
Egypt: Consulting Services for Environmental and Social Impact Assessment (ESIA) of the Proposed Waste Management Facilities (Lot 1) and Environmental and Social Due Diligence (ESDD) for the Existing Waste Management Facilities (Lot 2)	Request For Proposals	Consulting Services for Environmental and Social Impact Assessment (ESIA) of the Proposed Waste Management Facilities (Lot 1) and Environmental and Social Due Diligence (ESDD) for the Existing Waste Management Facilities (Lot 2)	21/06/2022 15:36 UK Time	06/08/2022 10:00 UK Time	Open

ECEPP:
Participants Registration

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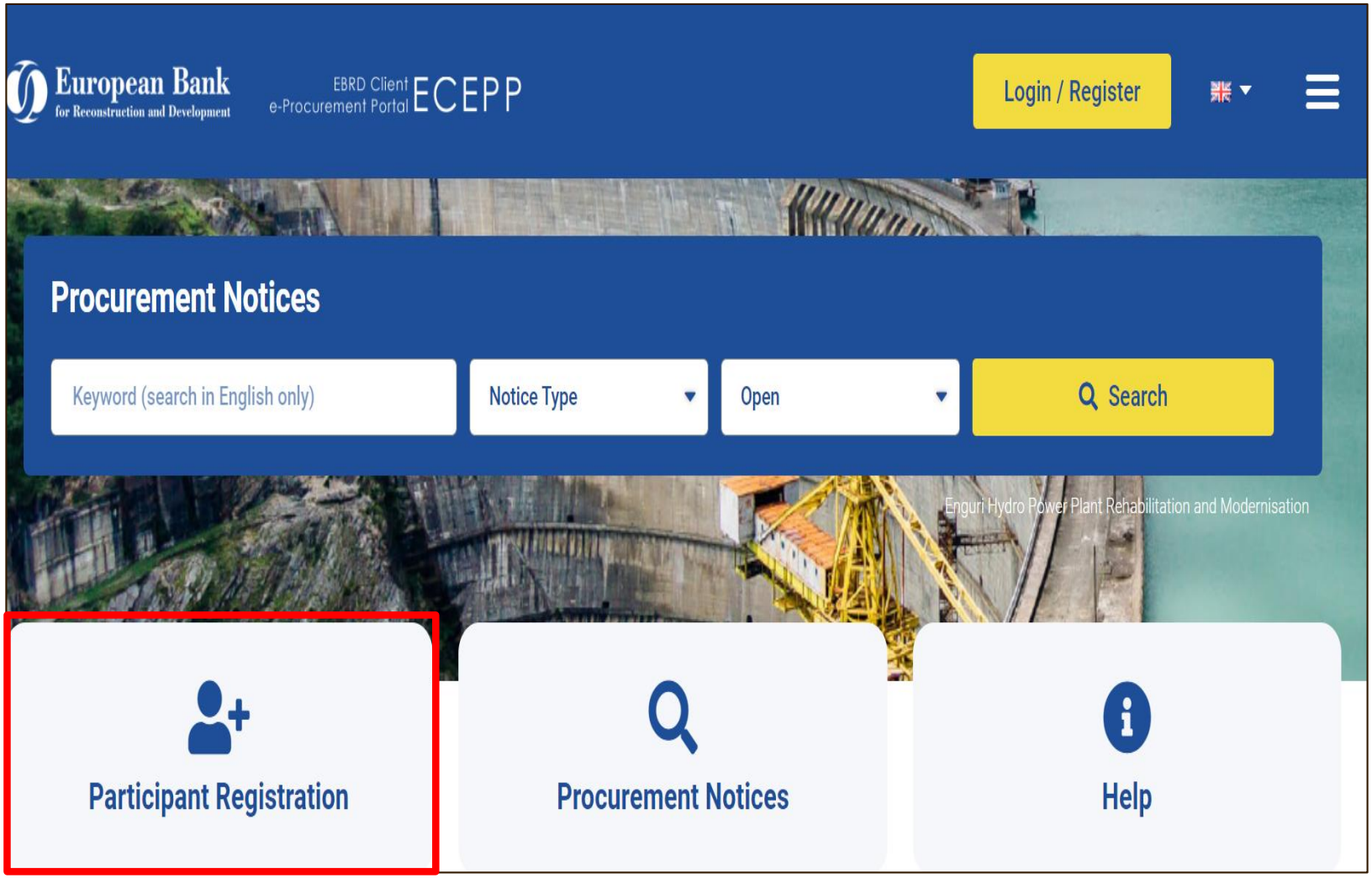

ECEPP:
Participants Registration

European Bank
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ECEPP:
Participants Registration Form

European Bank
for Reconstruction and Development

Fields Marked ' * ' Are Mandatory.

Organisation Details

Access Code

If the client has given you an Access Code for a specific procurement exercise enter it below and you will have immediate access to the documentation upon successful registration

Access Code (if applicable)

Access Code

Verification *

Terms And Conditions

- [ ] Tick this box to accept ECEPP's Terms and Conditions
- [ ] Tick this box to confirm that your company does not appear on the EBRD list of Ineligible Entities.

The ECEPP service looks after your details carefully. Our privacy policy describes how we collect, use and look after your information. To find out more, click here.

Register Cancel

ECEPP: Accessing and submitting a response

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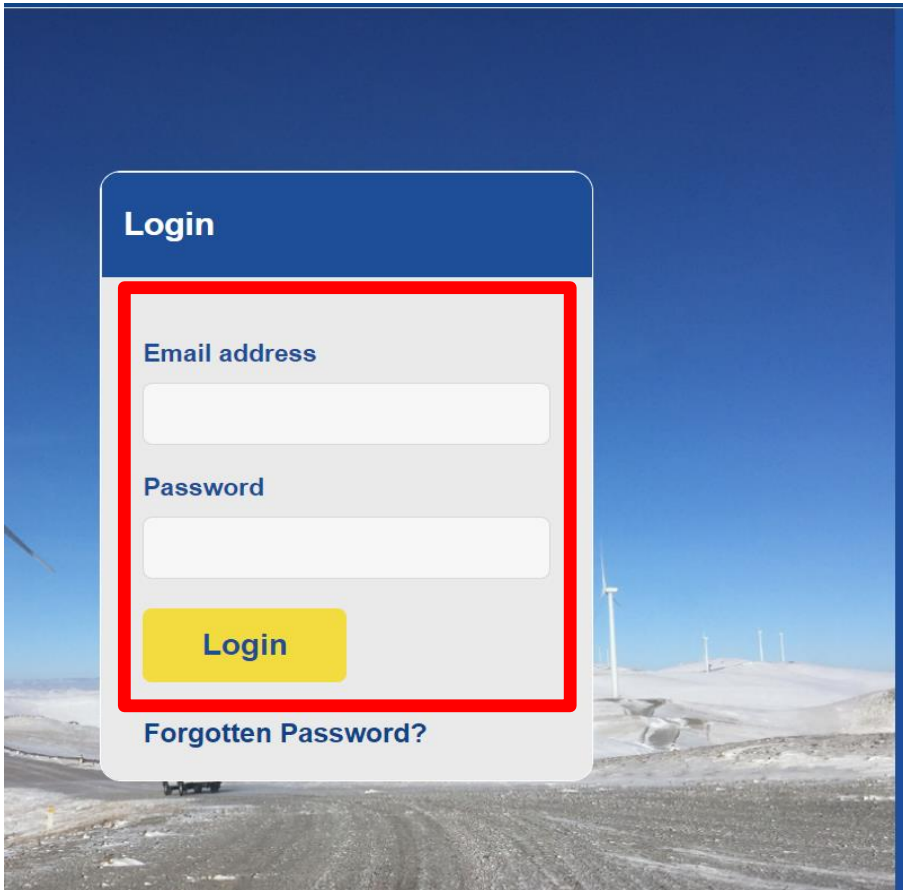

ECEPP

Help with Particpant's Registrations

If you are new to ECEPP, you need to

Click Here To Register

in order to respond to procurement opportunities.

If you have problems registering or logging in then please contact the Supplier Helpdesk by calling (+44) 141 270 7618 or emailing **helpdesk@ecepp.ebrd.com.**

Help with EBRD Staff / EBRD Client Registrations

To register as a member of Bank staff or as a

126 Portuguese companies already registered

ECEPP – Participants'Activity Centre

European Bank
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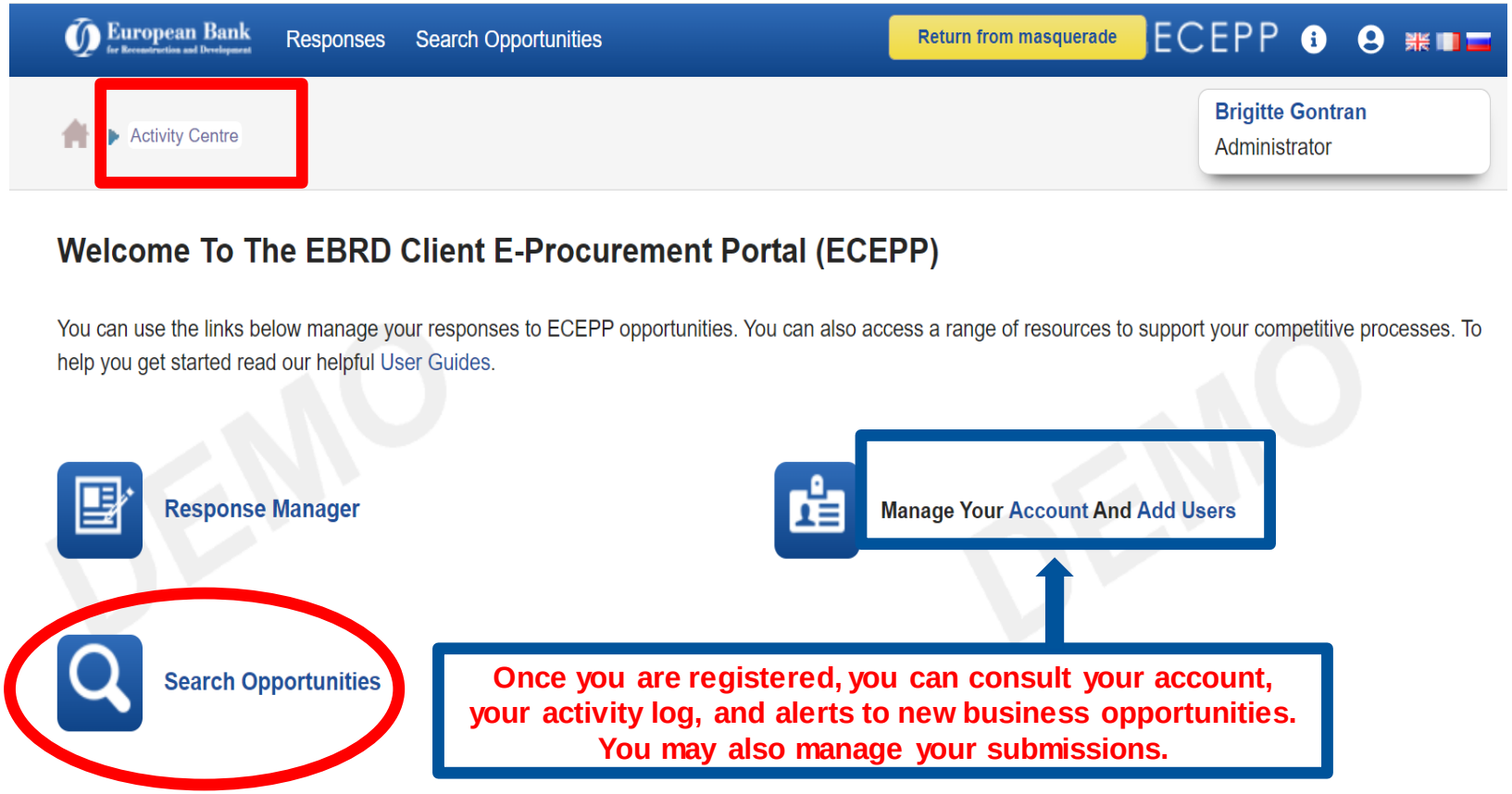

Ecepp: Respond to a Business Opportunity
https://ebrd.Ecepp.com/delta/noticeSearchResults.html

European Bank
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Title	Notice Type	Procurement Exercise Title	Published	Closing Date	Current State
Jordan: system (SAS) in existing substation wth replacement of all old relays	Invitation For Tenders Two Stage	Replacement of sub-station automation system (SAS) in existing substation wth replacement of all old relays	03/07/2022 05:58 UK Time	03/10/2022 11:00 UK Time	Open
Uzbekistan: NWP-7 Reconstruction of WPSs	Invitation For Tenders Two Stage	NWP-7 Reconstruction of WPSs	30/06/2022 07:54 UK Time	11/08/2022 10:00 UK Time	Open

Click on the link

ECEPP :
Accessing the Procurement Documents

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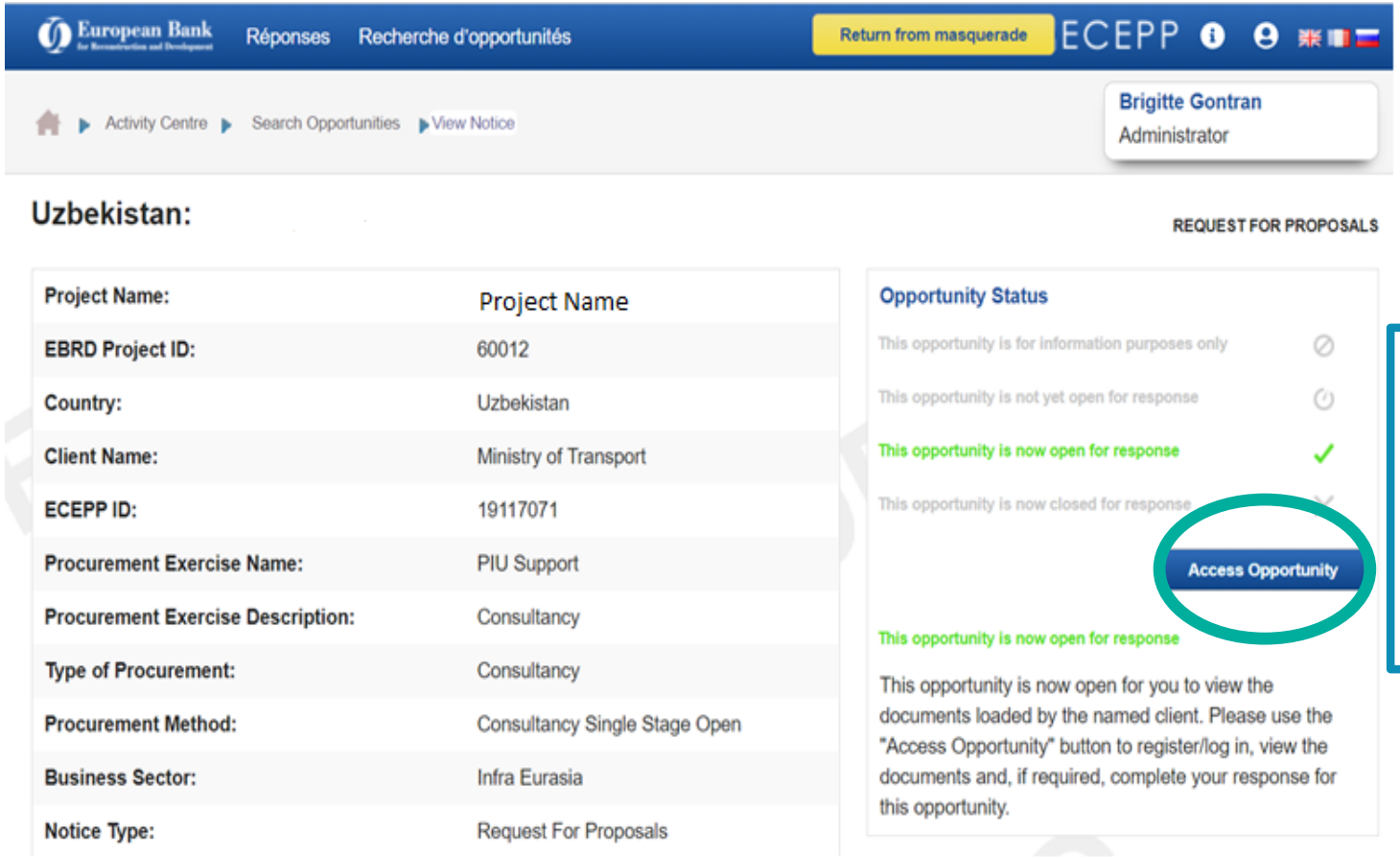

Click here to access the Tender Documents or Request for Proposals

Ecepp : Responding to a Business Opportunity

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Solar Energy Photovoltaic Plant - Korlat (75 MW Connecting Power, 99 MW Installed Power)

Message Centre | Withdraw Interest

PQQ Information | Activity Log

Issue Date: 23/05/2022 13:00 UK Time

Closing Date: 06/07/2022 12:00 UK Time

! You have not yet submitted this response.

ECEPP Guidance | Step 1: PQQ Documents | Step 2: Amendments/Clarification Documents | Step 3: Submit Response

IMPORTANT - PLEASE READ

When responding to an opportunity on ECEPP, leave plenty of time to upload your documentation and complete any online forms - **DO NOT LEAVE IT UNTIL THE LAST MINUTE.** We recommend that you aim to have your response submitted 1 day in advance of the deadline where possible. Please note that all closing times are set in UK time. Your response is fully encrypted and secure and cannot be viewed by the Bank or the named client until after the submission deadline. No other participants can view your response at any time. Neither the Bank, the named client or the service provider can be held responsible for any failure to submit your response prior to the deadline for submission.

Once you have completed your response within Step 1, review any additional/clarification documentation in Step 2, amend your response as required and then you must proceed to Step 3 and click 'Submit Response'. After submitting, you can edit your response at any time before the closing date by clicking the 'Edit Response' button in Step 3. If you decide to edit your response, **DO NOT FORGET TO RESUBMIT WELL IN ADVANCE OF THE CLOSING DATE.**

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Ecepp: Submitting a response

European Bank
for Reconstruction and Development

Step Three: Submit Response

Solar Energy Photovoltaic Plant - Korlat (75 MW Connecting Power, 99 MW Installed Power)

Message Centre | Withdraw Interest

PQQ Information | Activity Log

Issue Date: 23/05/2022 13:00 UK Time

Closing Date: 06/07/2022 12:00 UK Time

You have not yet submitted this response.

ECEPP Guidance | Step 1: Documents | Step 2: Amendments/Clarification Documents | **Step 3: Submit Response**

Submit your completed response here. Please ensure you have thoroughly checked the Step 1 and Step 2 documents and have correctly uploaded all documents prior to pressing the 'Submit Response' button. After submitting, you can edit your response at any time before the closing date by clicking the 'Edit Response' button. If you decide to edit your response, **DO NOT FORGET TO RESUBMIT WELL IN ADVANCE OF THE CLOSING DATE.**

Your response is fully encrypted and secure and cannot be viewed by the Bank or the named client until after the submission deadline. No other participants can view your response at any time. When responding to an opportunity on ECEPP, leave plenty of time to upload your documentation and complete any online forms - **DO NOT LEAVE IT UNTIL THE LAST MINUTE.** We recommend that you aim to have your response submitted one day in advance of the deadline where possible. Please note that all closing times are set in UK time. Neither the Bank, the named client or the service provider can be held responsible for any failure to submit your response prior to the deadline for submission.

Below you will find the status of all sections included in your response. A green tick confirms that all mandatory sections have been completed and the response can be submitted. If any sections have a red cross, more information is required.

To submit your response, click the 'Submit Response' button.

Submit Response

Please ensure the status shows green ticks before you click the Submit Response button

Status	Page Title
✔	Procurement Procedure
✔	Requirements
✔	Participant Details

How to win contracts?

European Bank
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- Be selective in your search for Business Opportunities
- Consult the information published on EBRD.COM
- Read the Procurement Documents carefully
- Explore outsourcing opportunities or those as a JVC
- Conform your submissions and/or proposals to the requirements in the Procurement Documents
- Check the qualification criteria, if your company cannot qualify on its own, consider forming a JVC
- Make sure you answer the questions correctly and duly provide all the requested documentation (Power of attorney/tender form, guarantees, etc.)
- Review the Procurement Documents and submit your requests for clarification and/or amendment in writing in due time.

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Thank you!

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